

# How The Pursuit of Truth Led Me To Selling Viagra®

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October 17, 2008



# Outline:

- For network research, the past two decades represent a time of **amazing growth** and **repeated**, rapid **paradigm shifts**
  - Of course, you shouldn't believe this claim w/o **measurements** to back it up!
- A personal view:
  - From network measurement to detecting attacks
  - From manual attacks  $\Rightarrow$  worms  $\Rightarrow$  bots  $\Rightarrow$  spam
  - Why all this leads to selling Viagra



## First, some acknowledgments:

- ICSI: Mark Allman, Christian Kreibich, Robin Sommer, Nicholas Weaver
- LBL: Craig Leres, Brian Tierney, Jim Rothfuss, Dwayne Ramsey, et al
- UC Berkeley: Weidong Cui (now MSR)
- UC San Diego: Stefan Savage, Geoff Voelker, Chris Kanich, Kirill Levchenko, Brandon Enright



# Part I

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Pursuit of Truth +  
Phobia of Being Fooled =  
**Thirst for Data**



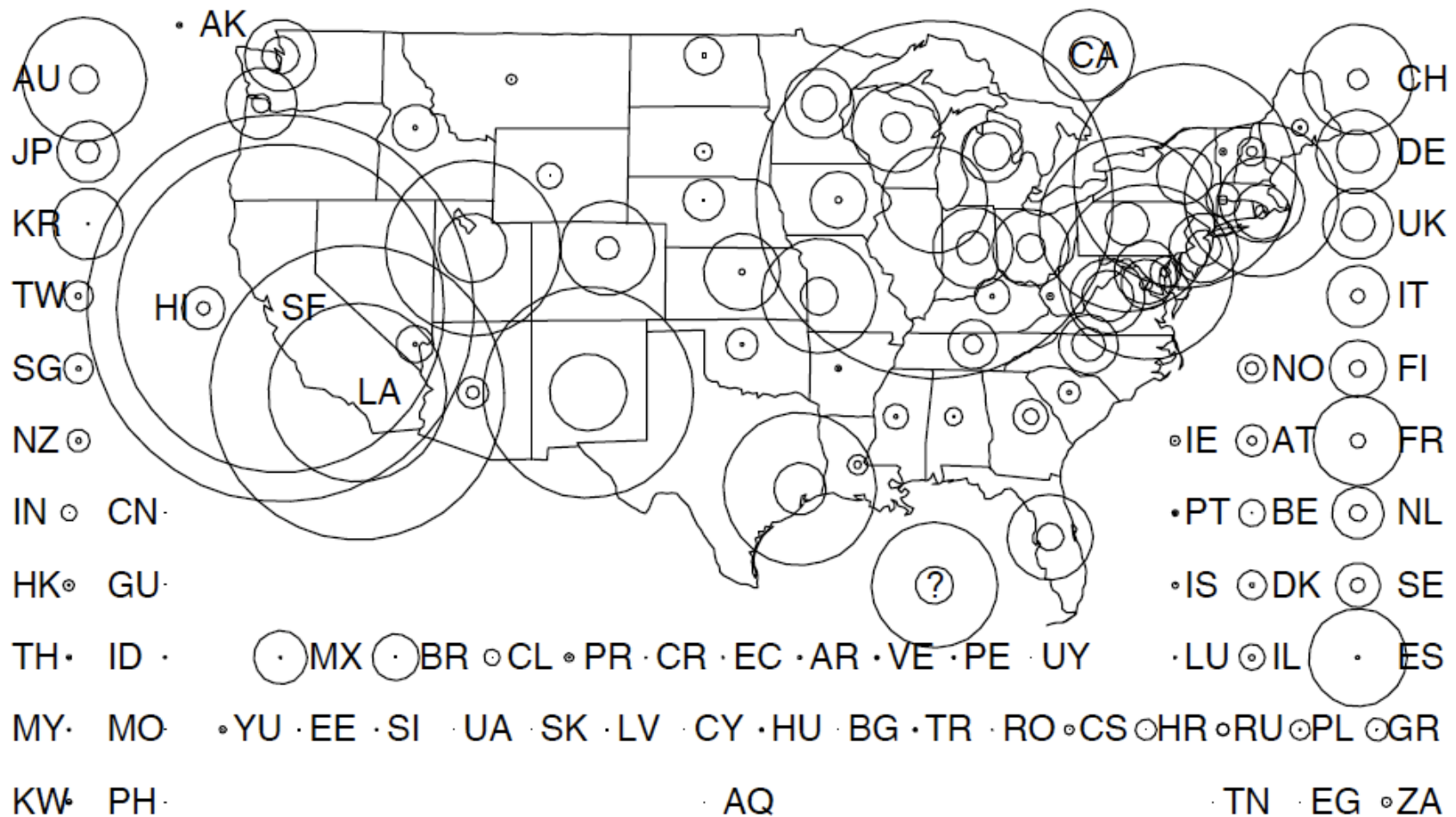
# As ICSI Develops, So Does the Internet

- Jan 5, 1985: Ron Kay discusses the idea of forming ICSI w/ Domenico Ferrari
  - Size of the Internet:  $\approx$  1,200 hosts  
(340 KB/day through USENET bulletin board system)
- Jun 26, 1986: ICSI incorporated
  - $\approx$  3,500 Internet hosts (810 KB/day)
- Jan 1, 1988: Lease at Center Street begins
  - $\approx$  29,000 Internet hosts (1.8 MB/day)
- Sep 26, 1988: official inauguration of ICSI
  - 56,000 Internet hosts (3.3 MB/day)



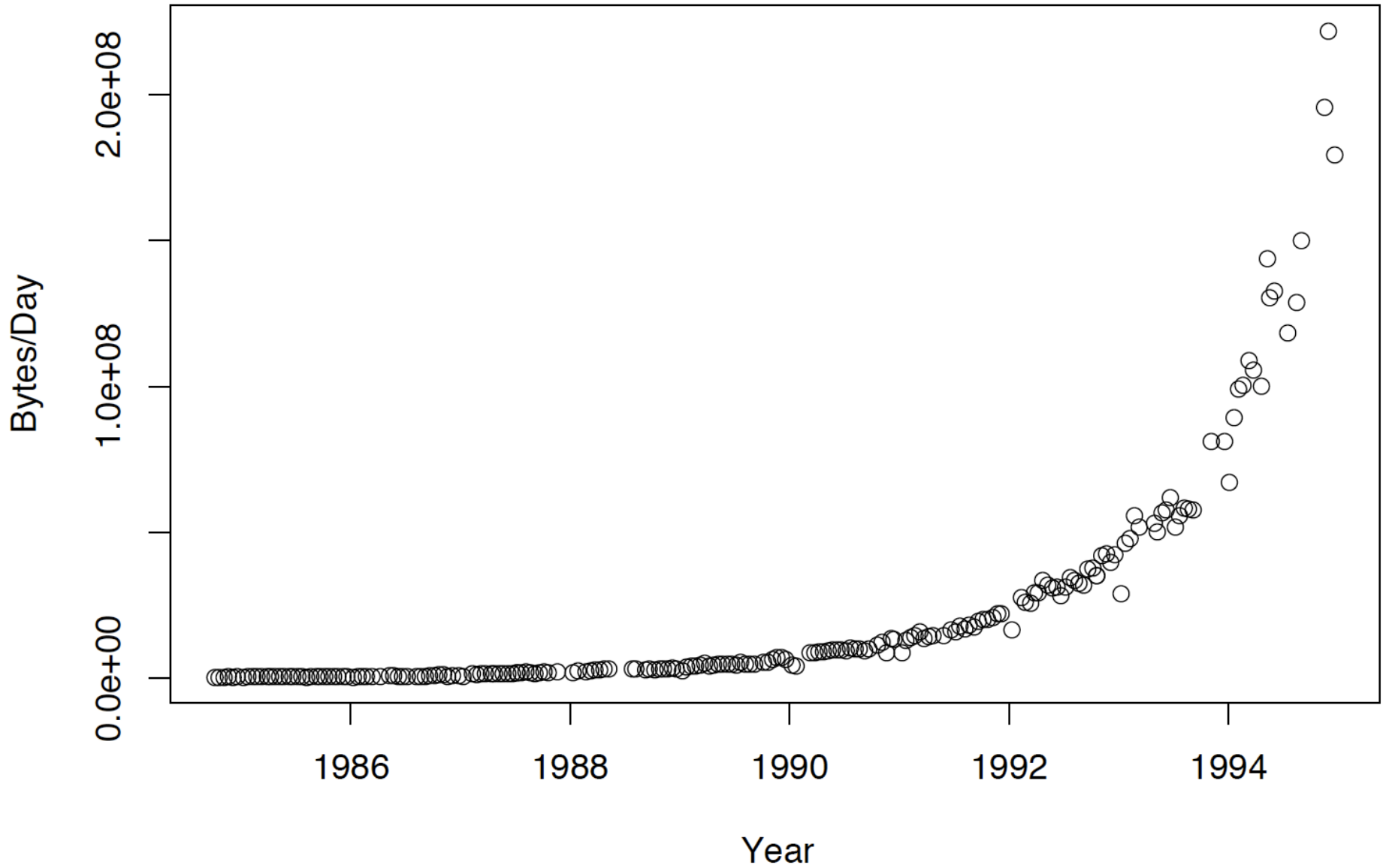
## I Start Watching the Internet Develop Too

- Sep 1990: I enroll in Prof. Ferrari's grad "special topics" course on networking & start measuring networking traffic at LBL
  - 313,000 Internet hosts (9.5 MB/day)
- Oct 21 1991: I join Prof. Ferrari's *Tenet* group
  - 617,000 Internet hosts (17.5 MB/day)
- May 11, 1994: My 1st paper on network measurement, *Growth Trends in Wide Area TCP Connections*, accepted for publication
  - $\approx$  3,000,000 Internet hosts (130 MB/day)



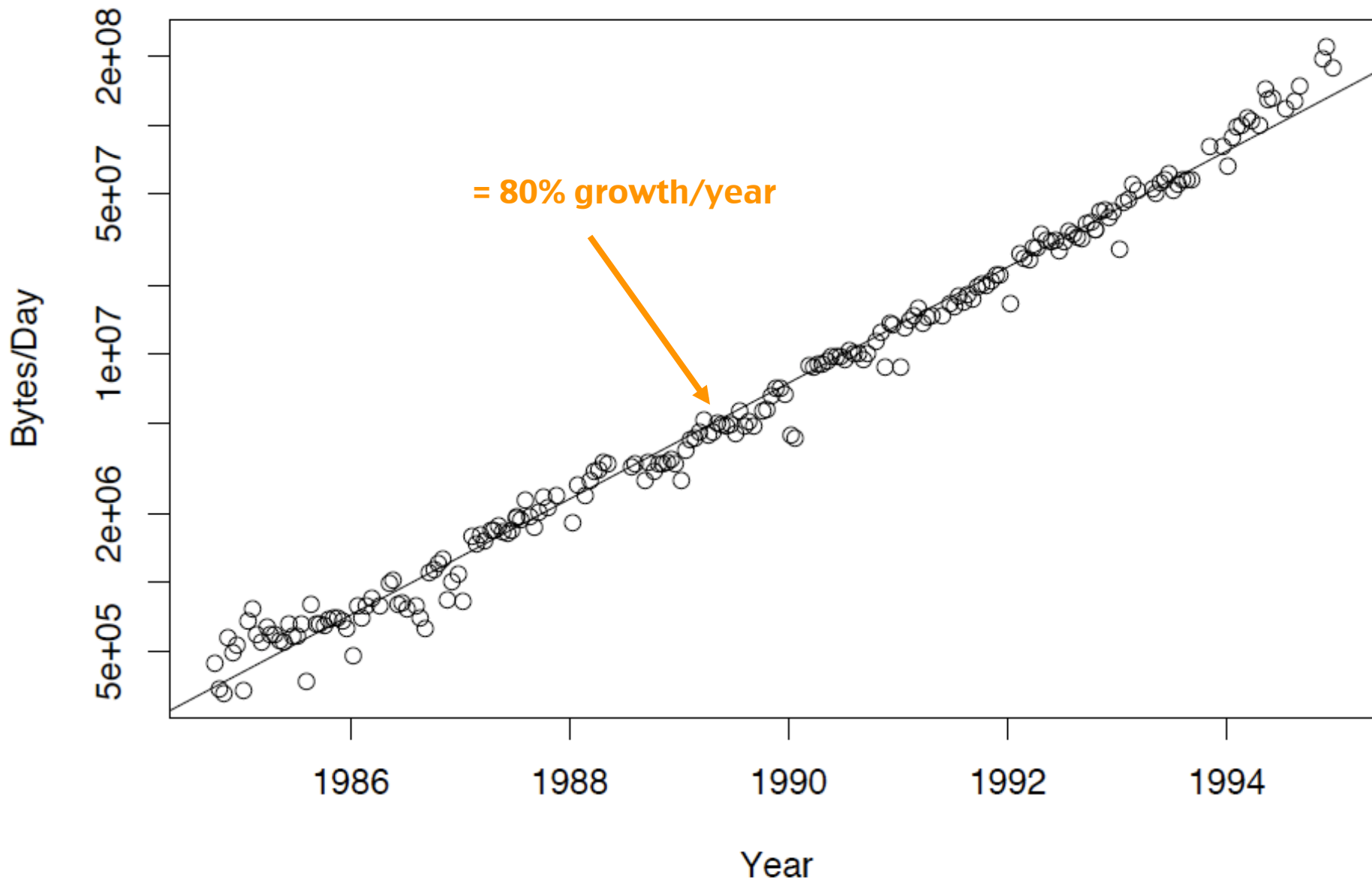
“... relatively new information-retrieval protocols such as Gopher and World-Wide Web exhibited explosive growth”  
 “Our data suggests a very recent explosion in commercial use of the Internet ...”

# USENET Bulletin Board Traffic Volume

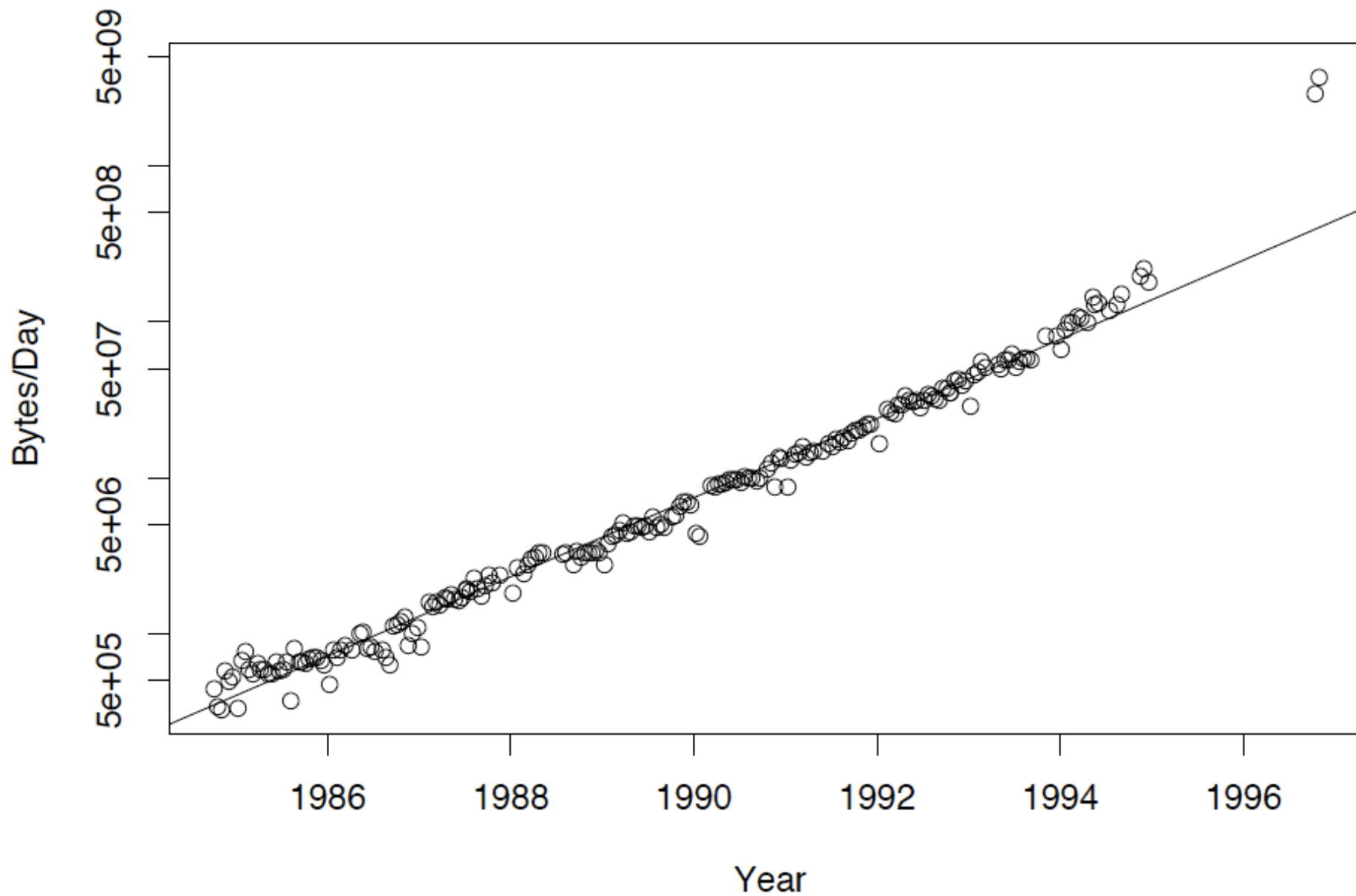




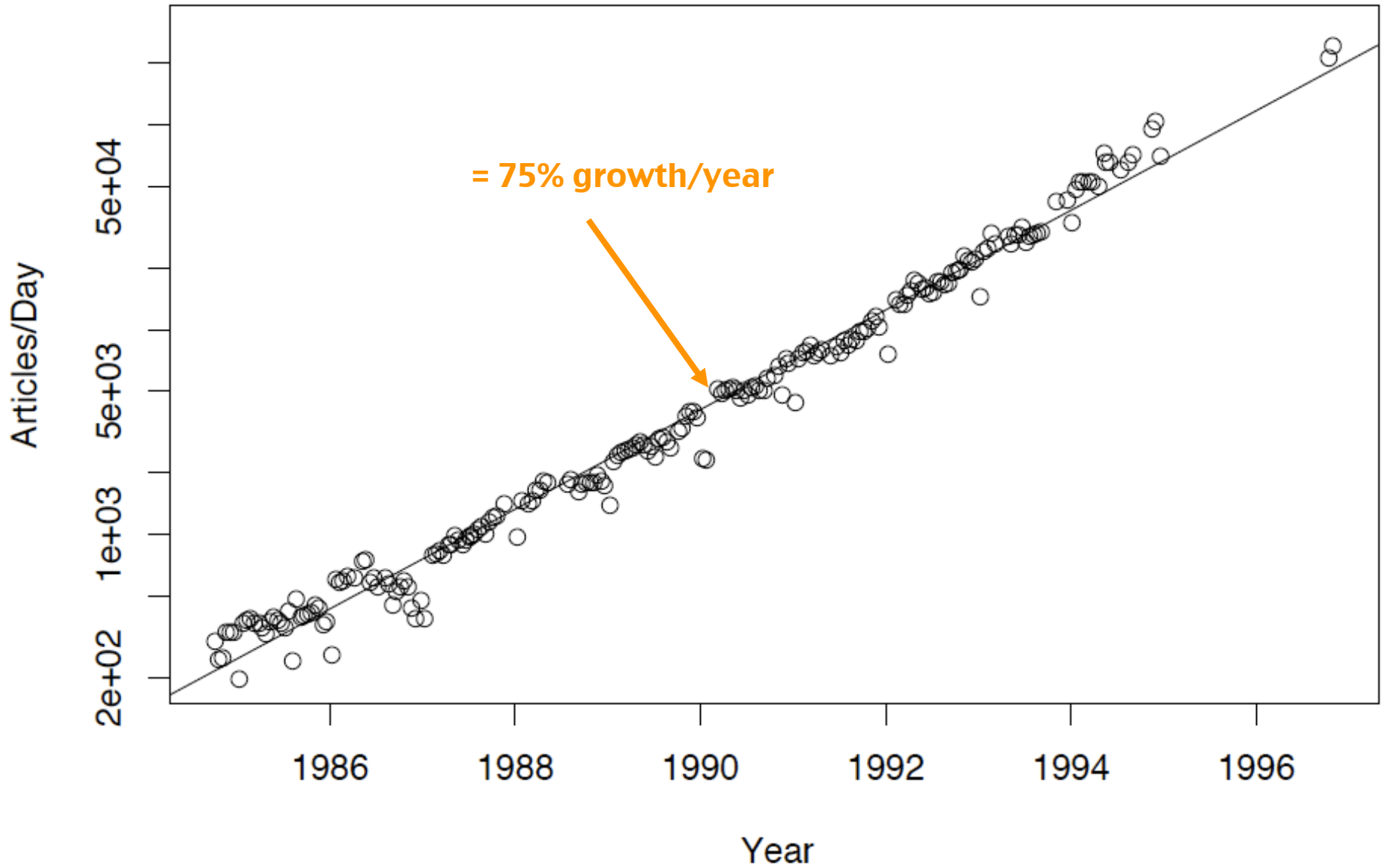
# USENET Bulletin Board Traffic Volume



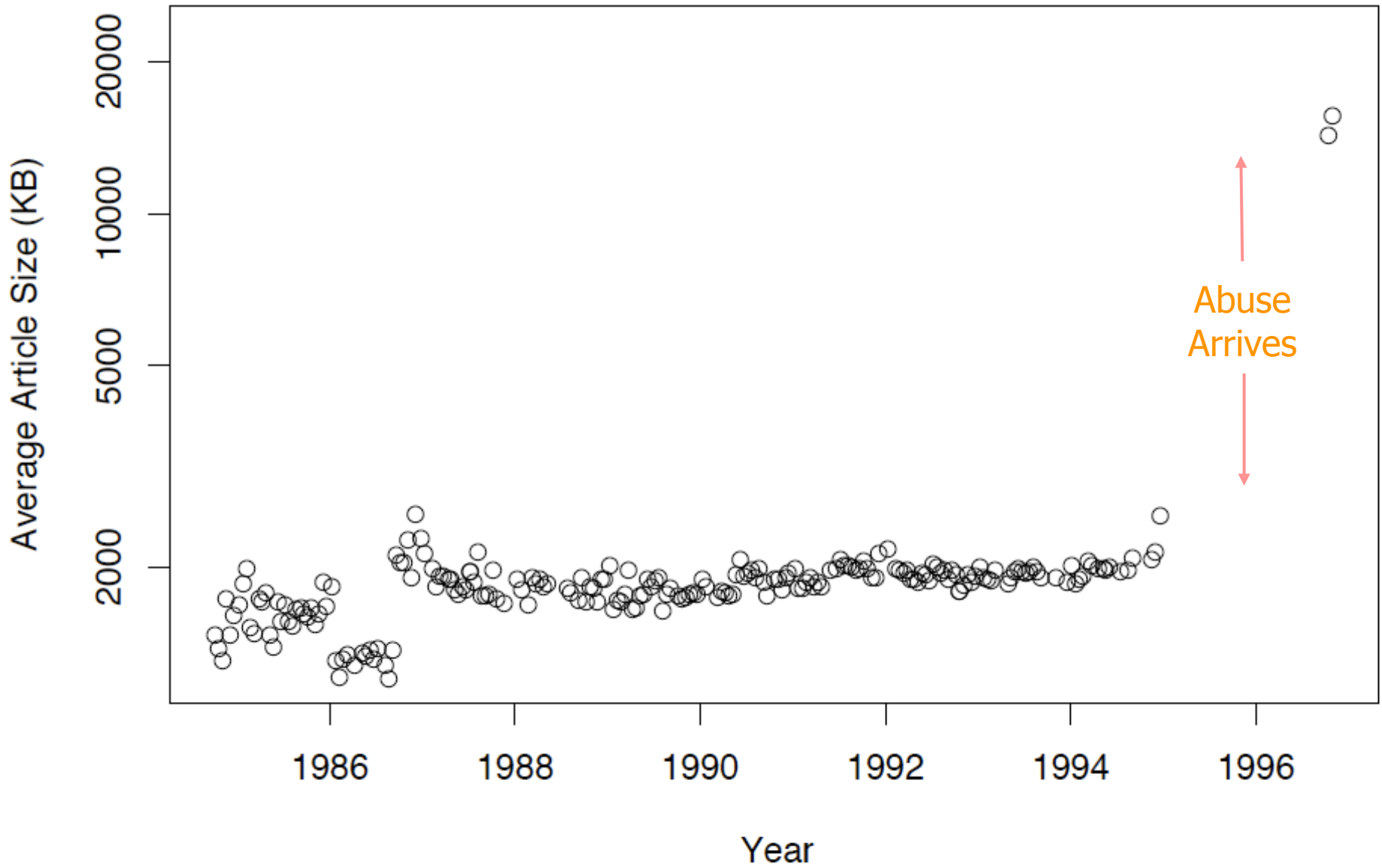
# USENET Bulletin Board Traffic Volume



# USENET Bulletin Board Traffic Volume



# USENET Bulletin Board Traffic Volume



# Mid-1990s: Internet Abuse Starts Becoming a Concern

- Observation: operators increasingly ask whether network data sheds light on security incidents
  - Hmmm, what about doing such measurement purposefully for security monitoring?
- Armed with equipment donation from DEC, the **Bro intrusion detection system** starts operating 24x7 in 1996
  - Inspects LBL border traffic in real-time
  - Who-talks-to-whom, what service, how much data
  - And, increasingly: what are the **semantics** of the conversations

# Detecting Attackers, 1990s-style

- Inspect access to sensitive objects:
  - Hosts, usernames (“lp”, “r00t”), filenames (“/etc/passwd”), services (“mountd”, Windows file sharing)
- Look for specific forms of protocol abuse
  - E.g., FTP “site exec”, excessively long “finger” requests
- Check for telling behavior
  - Local host starts running an IRC chat server
  - Outbound requests to `www.uberhax0r.net`, `anticode.com`
  - Login sessions containing: “unset histfile”; “eggdrop”; “printf(“overflowing”; “smurf.c by Tfreak”, “Super Linux Xploit”; “Coded by James Seter”
- Attackers exploit systems via interactive login sessions
  - Motivated by bragging rights / vandalism
  - Frequent community reuse of tools
  - Employment of “bots” for automating IRC management
- But what about “serious” attackers rather than weenies?

# Real-World Security: *Threat Model*

- 1990s academic computer security research heavily influenced by cryptography's standard of mathematical assessment of security strength
  - Prove security properties ...
  - ... given a model of a powerful adversary
- In practice, goal is risk management, not bulletproof protection.
  - Much of the effort concerns “raising the bar” and *trading off resources*
- **Threat model**: what you are defending against
  - This can differ from what an academic might expect
  - Consider the Department of Energy ...

MANUAL

DOE M 470.4-1

Approved: 8-26-05

Review: 8-26-07

Chg 1: 3-7-06

# SAFEGUARDS AND SECURITY PROGRAM PLANNING AND MANAGEMENT

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**U.S. DEPARTMENT OF ENERGY**  
Office of Security and Safety Performance Assurance

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Vertical line denotes change.

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AVAILABLE ONLINE AT:  
<http://www.directives.doe.gov>

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INITIATED BY:  
Office of Security and Safety  
Performance Assurance



**Table 2. Reportable Categories of Incidents of Security Concern,  
Impact Measurement Index 2 (IMI-2)**

<i>IMI-2 Actions, inactions, or events that pose threats to national security interests and/or critical DOE assets or that potentially create dangerous situations.</i>			
Incident Type	Report within 1 hour	Report within 8 hours	Report monthly
10. Loss of security badges in excess of 5 percent of total issued during 1 calendar year.			X
13. Confirmed compromise of root/administrator privileges in DOE unclassified computer systems.		X	
1. Confirmed or suspected loss, theft, or diversion of a nuclear device or components.	X		
2. Confirmed or suspected loss, theft, diversion, or unauthorized disclosure of weapon data.	X		



Department of Energy  
Washington, DC 20585

August 7, 2006

MEMORANDUM FOR: ASSOCIATE DIRECTORS  
OFFICE DIRECTORS  
SITE OFFICE MANAGERS

FROM: GEORGE MALOSH  
*George Malosh*  
ACTING CHIEF OPERATING OFFICER  
OFFICE OF SCIENCE

SUBJECT: Office of Science Policy on the Protection of Personally  
Identifiable Information

The attached Office of Science (OS) Personally Identifiable Information (PII) Policy is effective immediately. This supersedes my July 14, 2006, memorandum providing

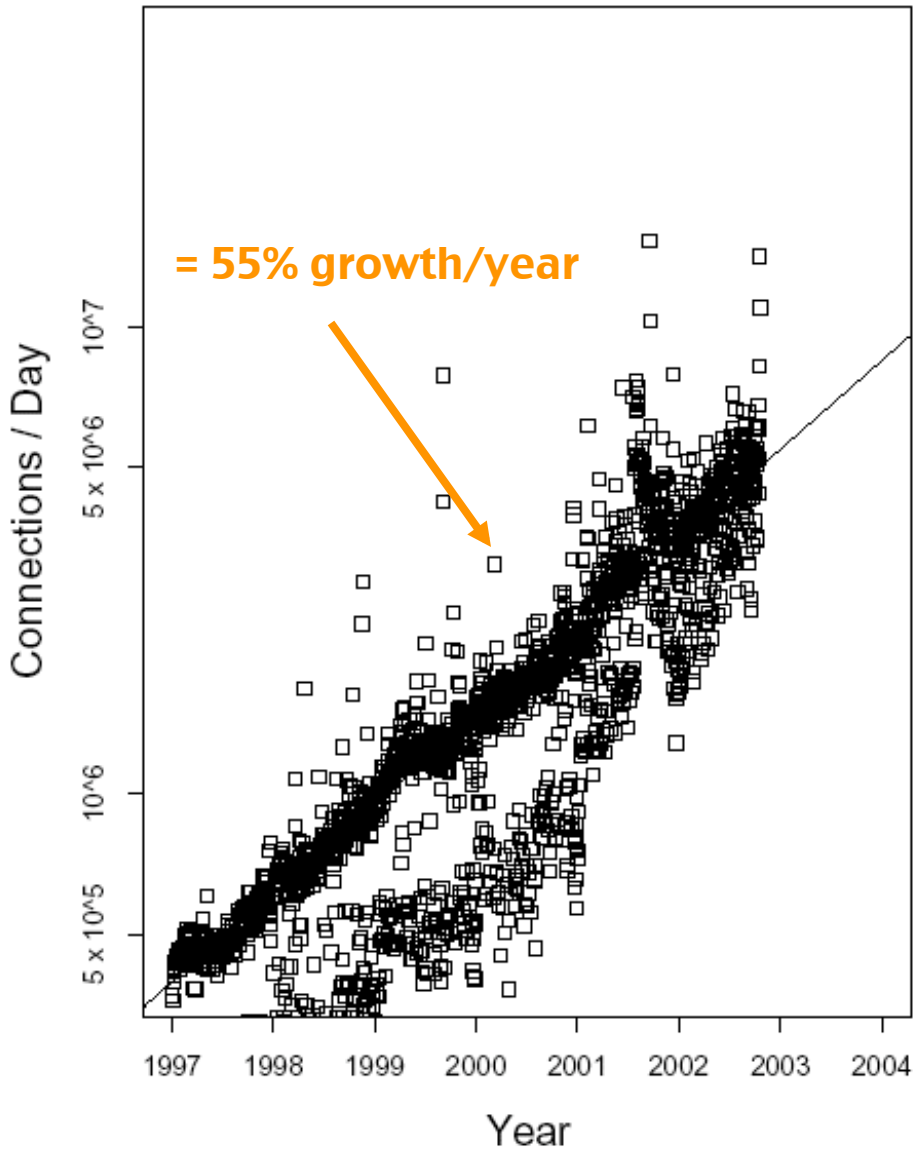
- **Incident Reporting**

Within 45 minutes after discovery of a real or suspected loss of Protected PII data, Computer Incident Advisory Capability (CIAC) needs to be notified ([ciac@ciac.org](mailto:ciac@ciac.org)). Reporting of incidents involving Public PII will be in accordance with normal incident reporting procedures.

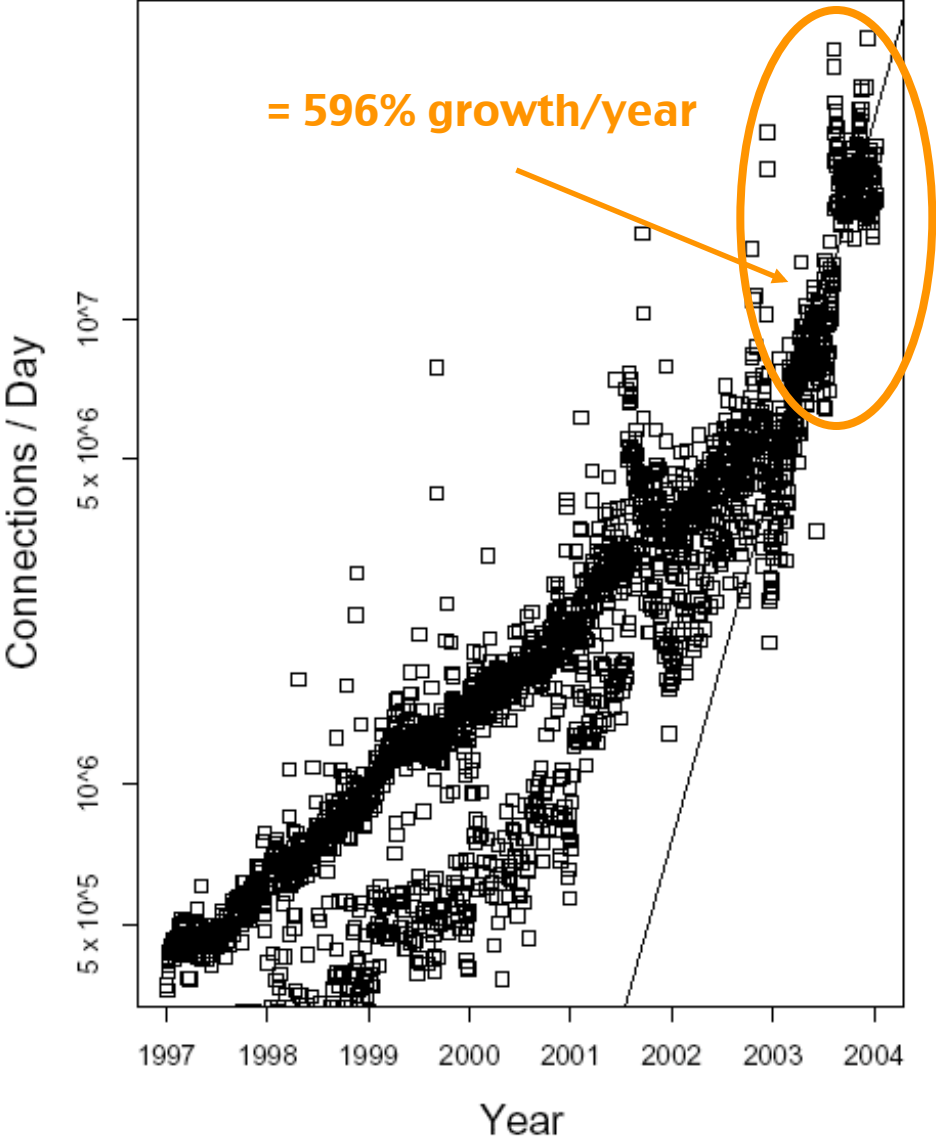
# Network Security Research Grounded in Operational Use

- Our ties with LBL operational deployment have been **research gold**
  - *Transformative* compared to working in small, self-contained environment like a lab
- Along with *threat model* (policy) realities, **scale** completely alters the problem landscape:
  - Performance - current target: analyze >> 100K pps
    - Research on: clustering; FPGA front end; multicore architecture
  - Diversity - you see the darnedest (benign) “crud”
    - Greatly complicates **anomaly detection** & detecting **evasion**
  - **Base Rate Fallacy** - detector w/  $10^{-6}$  error rate might not work!
- Another operational reality: intrusion **prevention**
  - Bro enabled to **automatically block** LBL traffic
    - Very high standard for accuracy!
  - #1 gain: dropping *scanners*

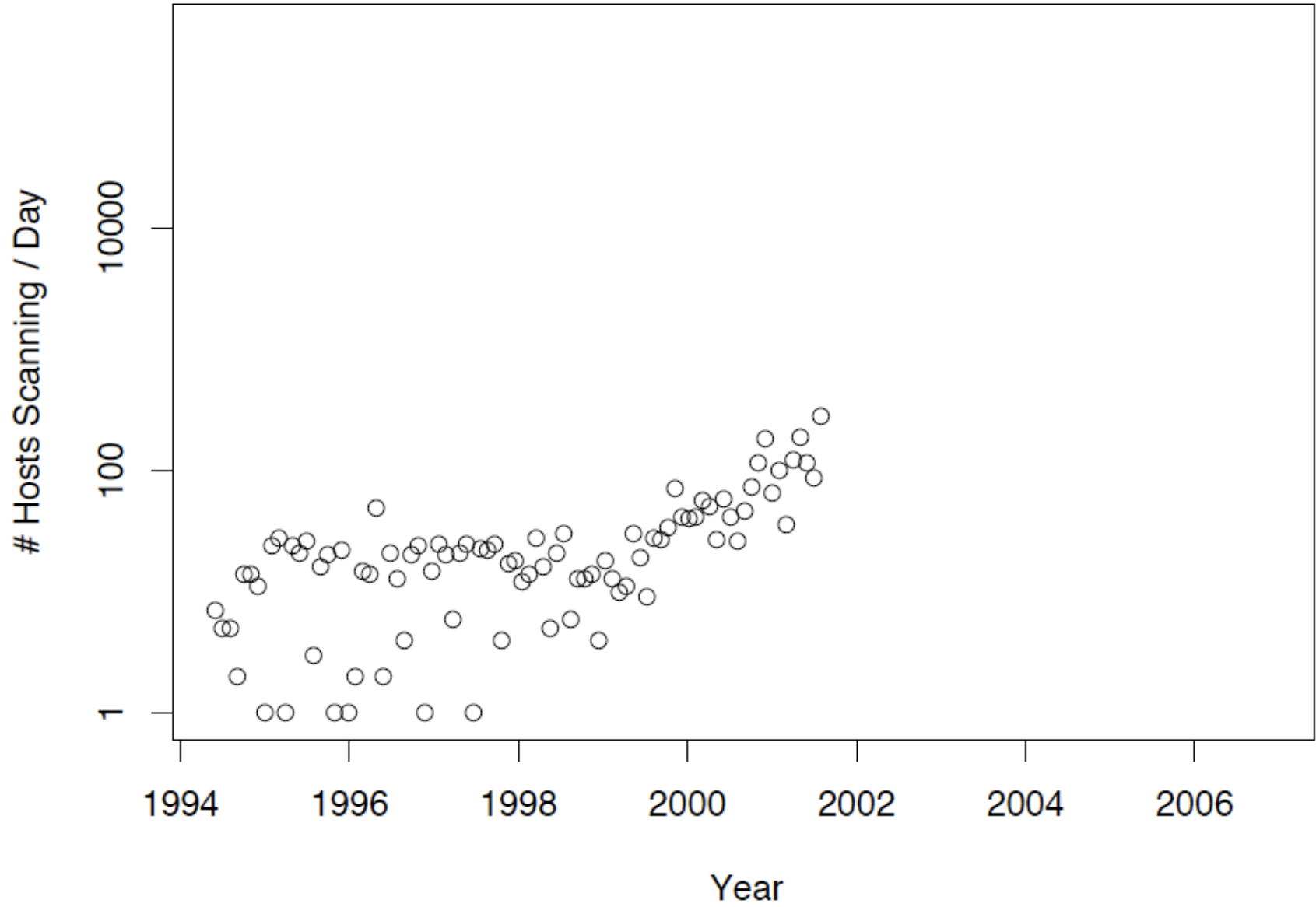
# LBNL Traffic Volume, 1997-2004



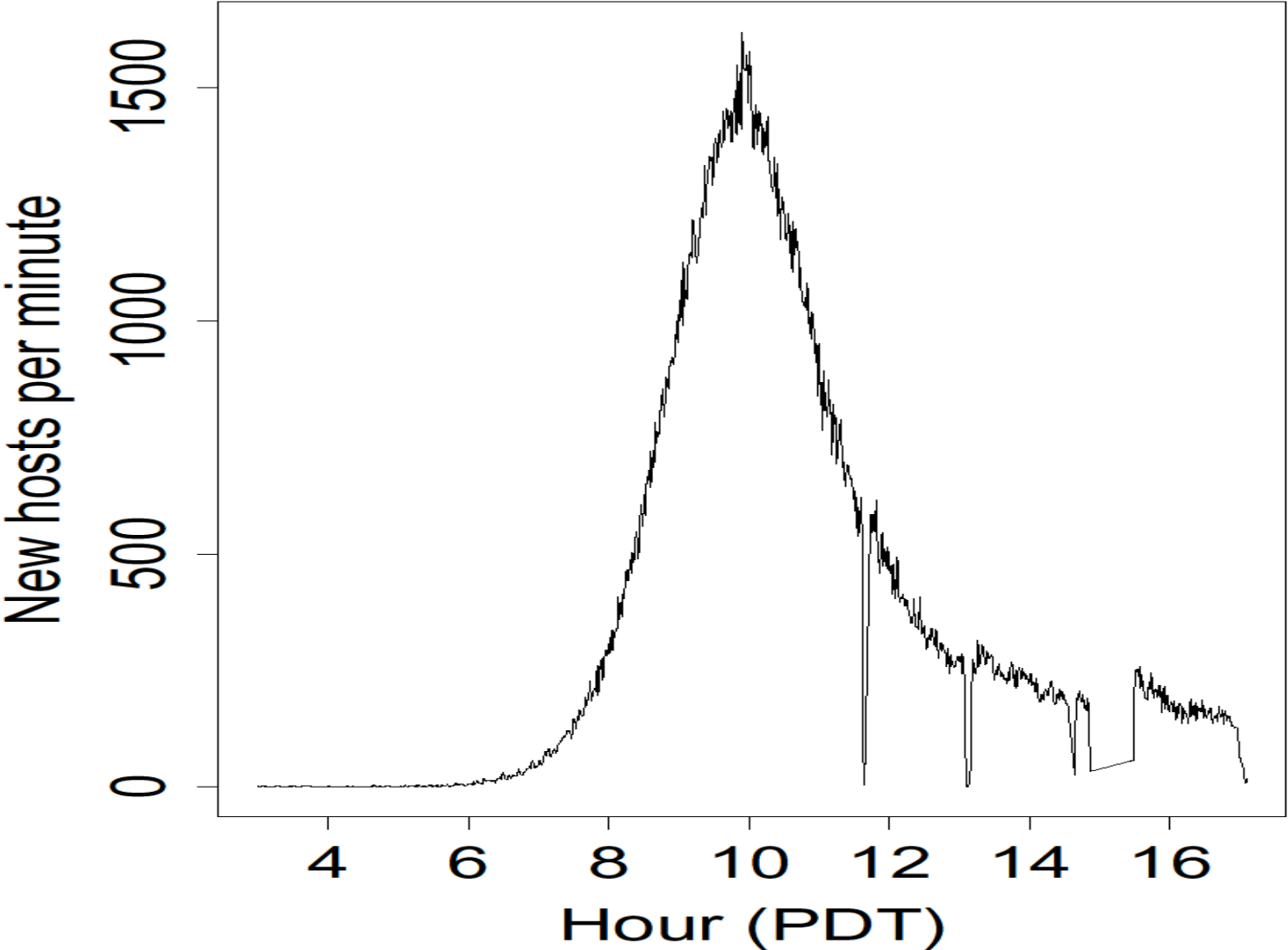
# LBNL Traffic Volume, 1997-2004



# Scan Activity Seen At LBL



# Growth of Code Red Worm





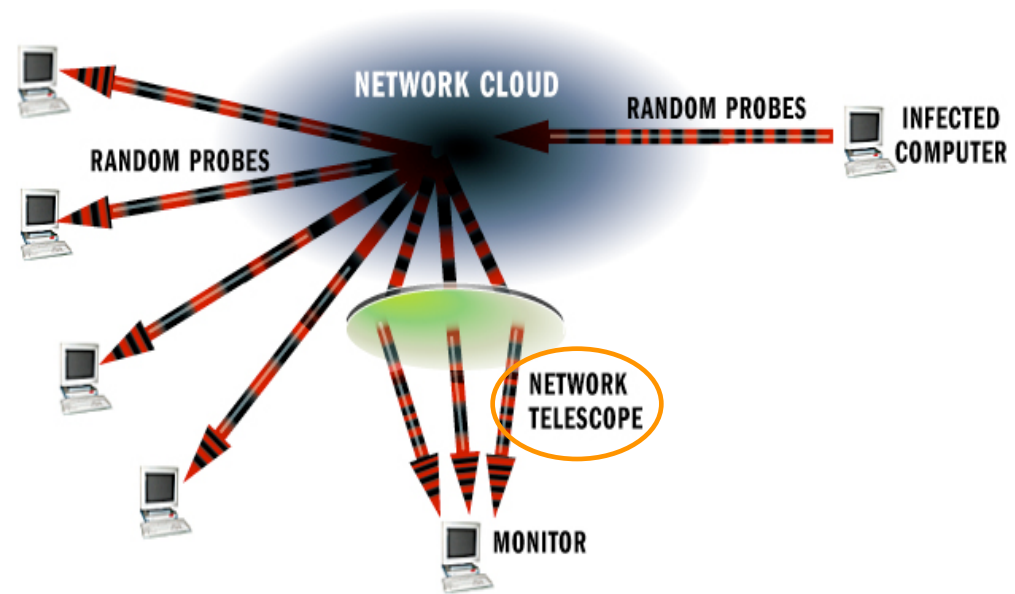
# Worms

- When attacker compromises a host, they can instruct it to do **whatever they want**
- Automatically instructing it to find *more* vulnerable hosts to repeat the process creates a **worm**: a program that **self-replicates** across a network
  - Often spread by **picking 32-bit Internet addresses at random** to probe ...
- As worm repeatedly replicates, it grows *exponentially fast*
  - Each copy of the worm works **in parallel** to find more victims
- Can be **big** and **fast** ...
  - Code Red (2001): 369K, 10 hours
  - Blaster (2003), 9M, 9 days (25M+ total)
  - Slammer (2003), 75K, < 10 min
  - Our paper designs (2004): 1M in  $\approx$  2 sec
  - Or: \$50-150B damage in 1 day



# Worm Detection

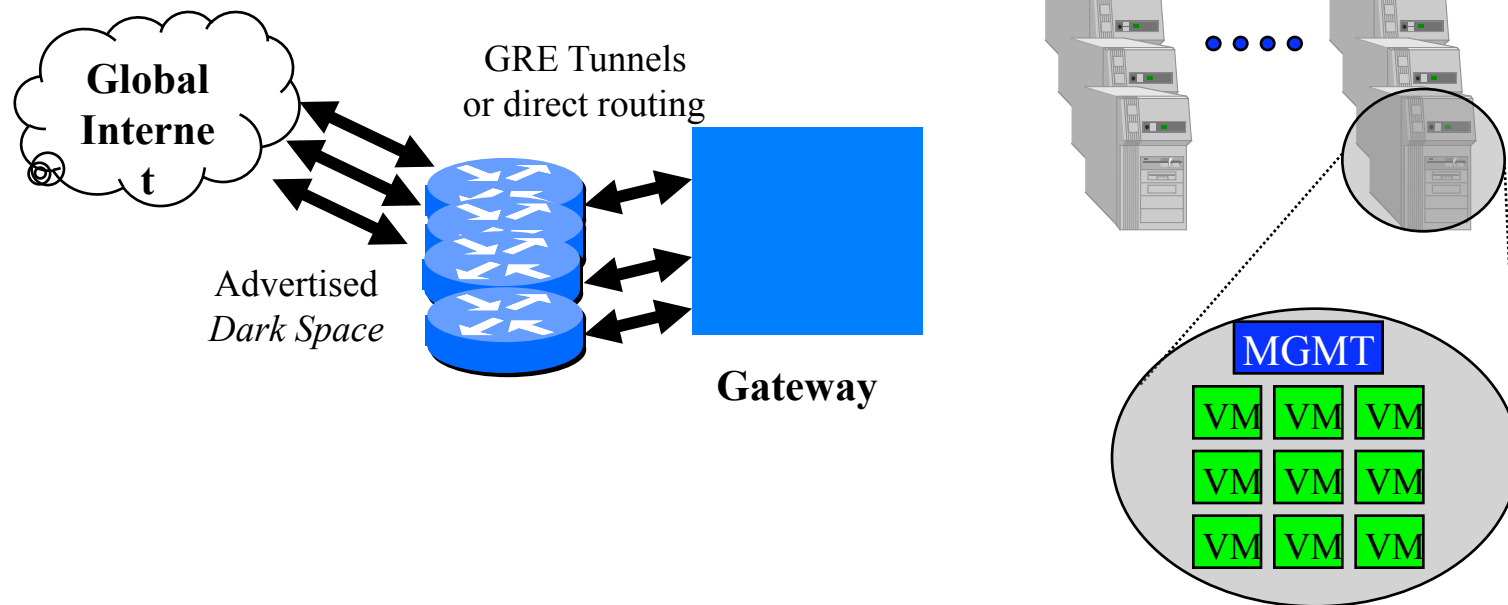
- Particular problem: detect a new global outbreak **very quickly** and **very accurately**.
- Key notion: given random scanning by worms, if we monitor a large number of addresses, they will come to us



*Pursued as a **CCIED** Effort:  
Collaborative Center for  
Internet Epidemiology &  
Defenses (w/ UCSD)*

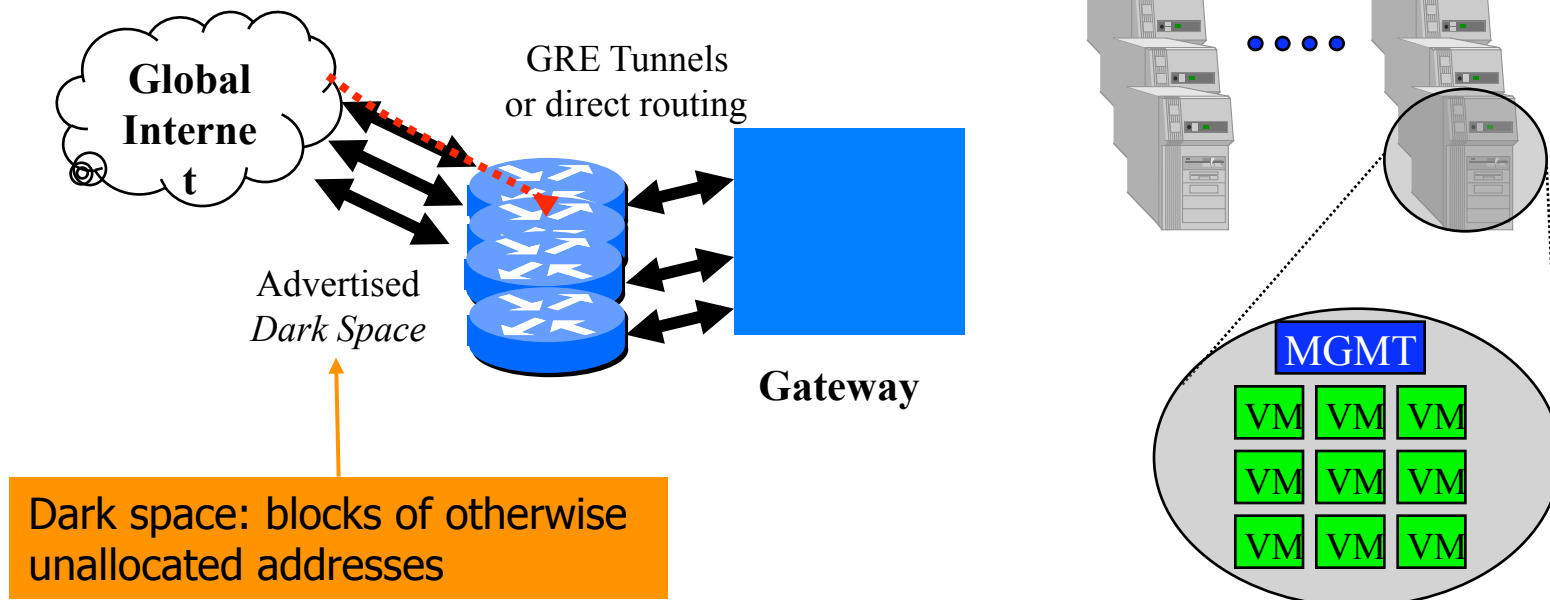
# GQ: Building a Large-Scale *Honeyfarm*

- *Honeyfarm*: use a network telescope to route scan traffic to a set of **honeypots**
- Goal: scale to 250,000+ monitored addresses ...
- ... at high fidelity



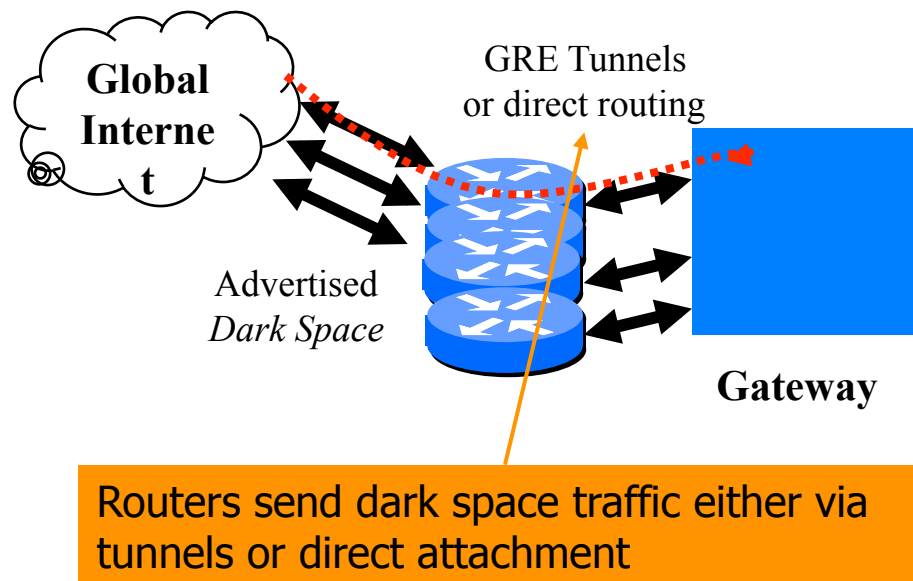
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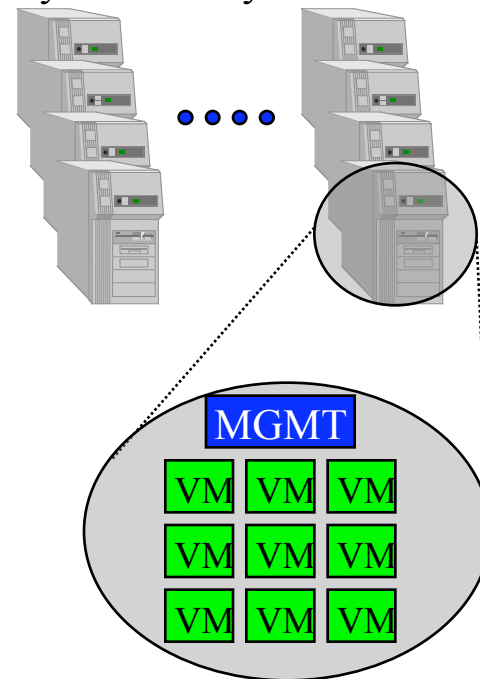


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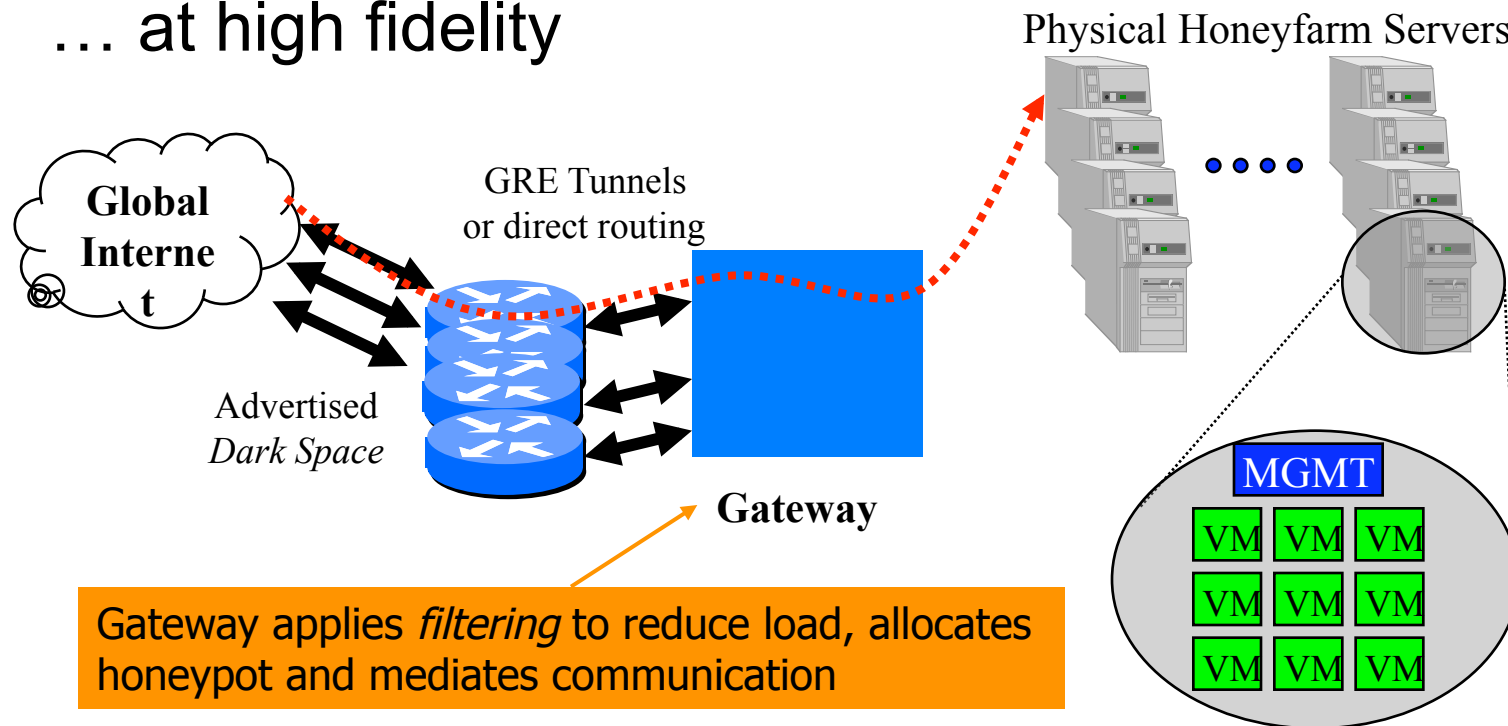


Physical Honeyfarm Servers



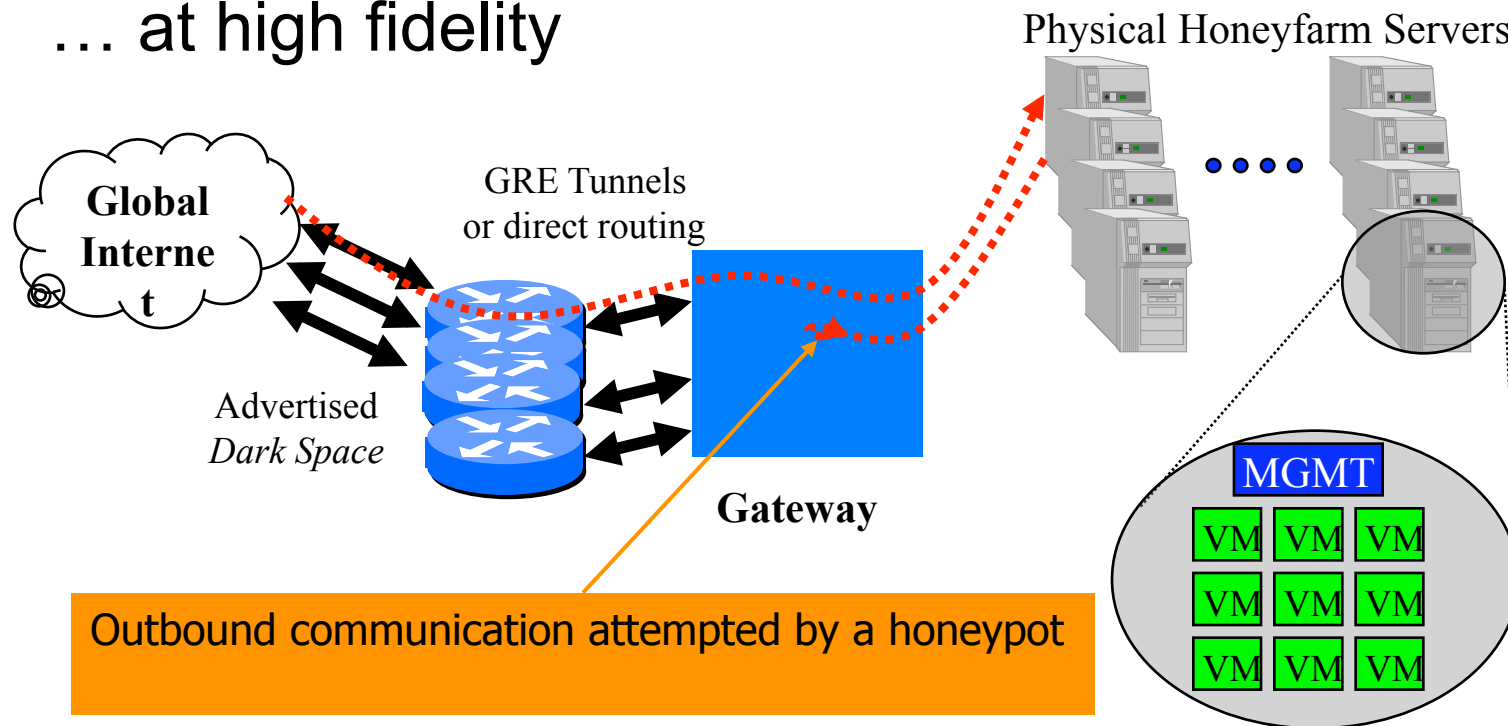
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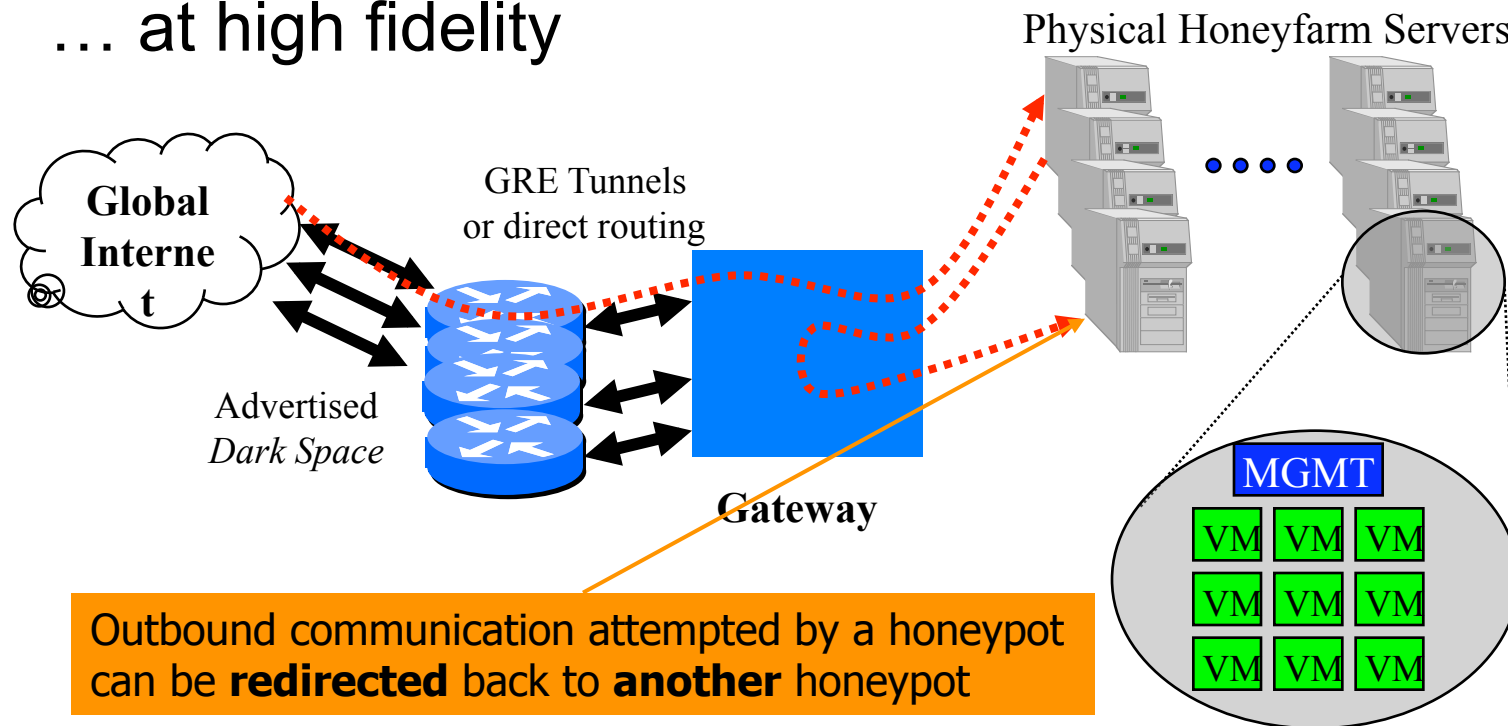
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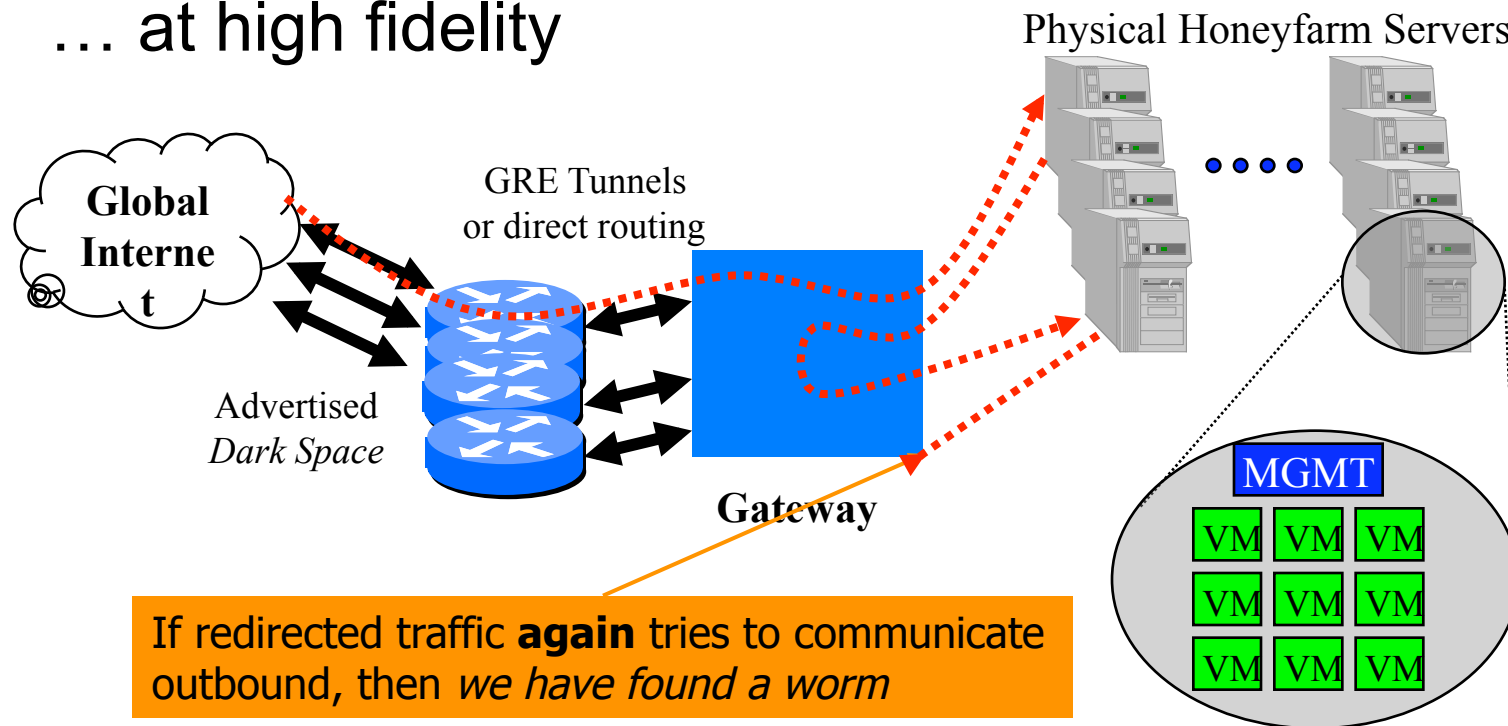
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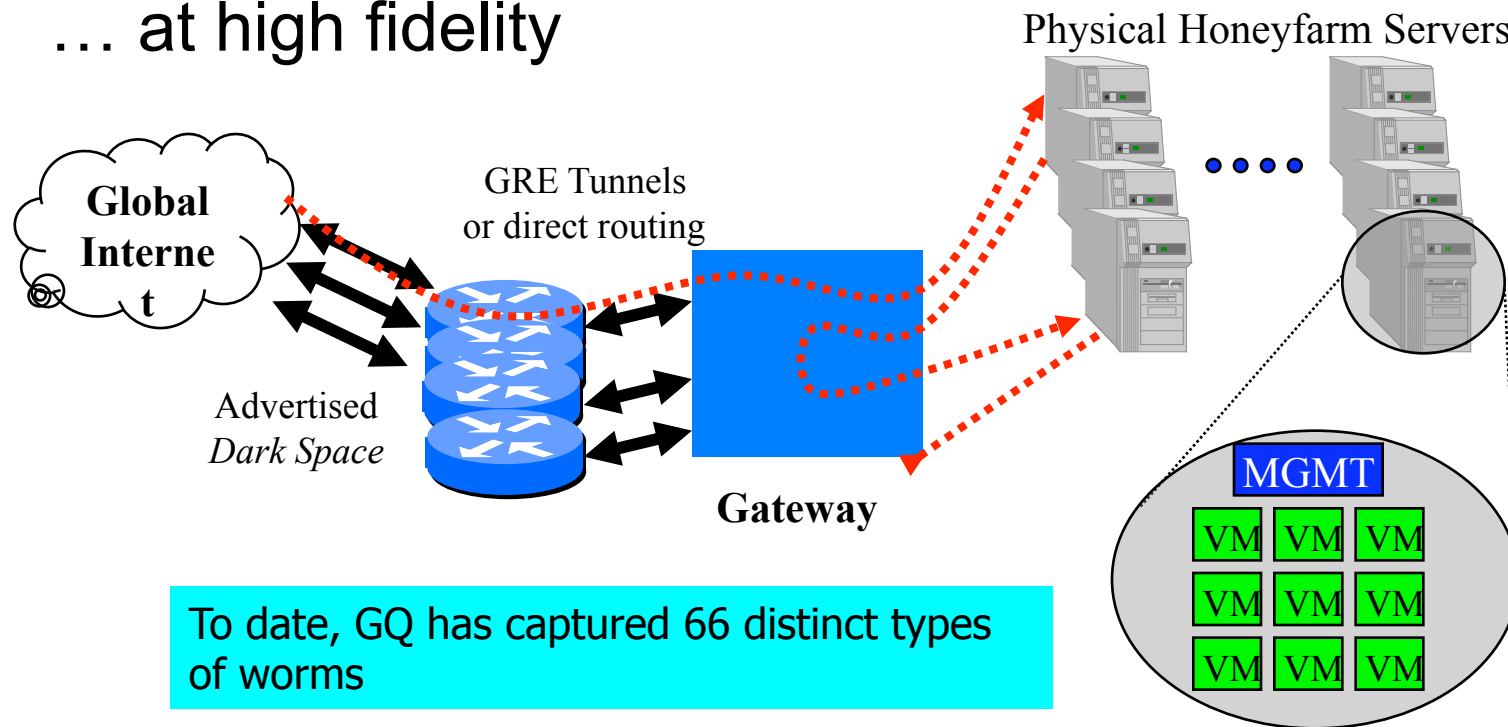
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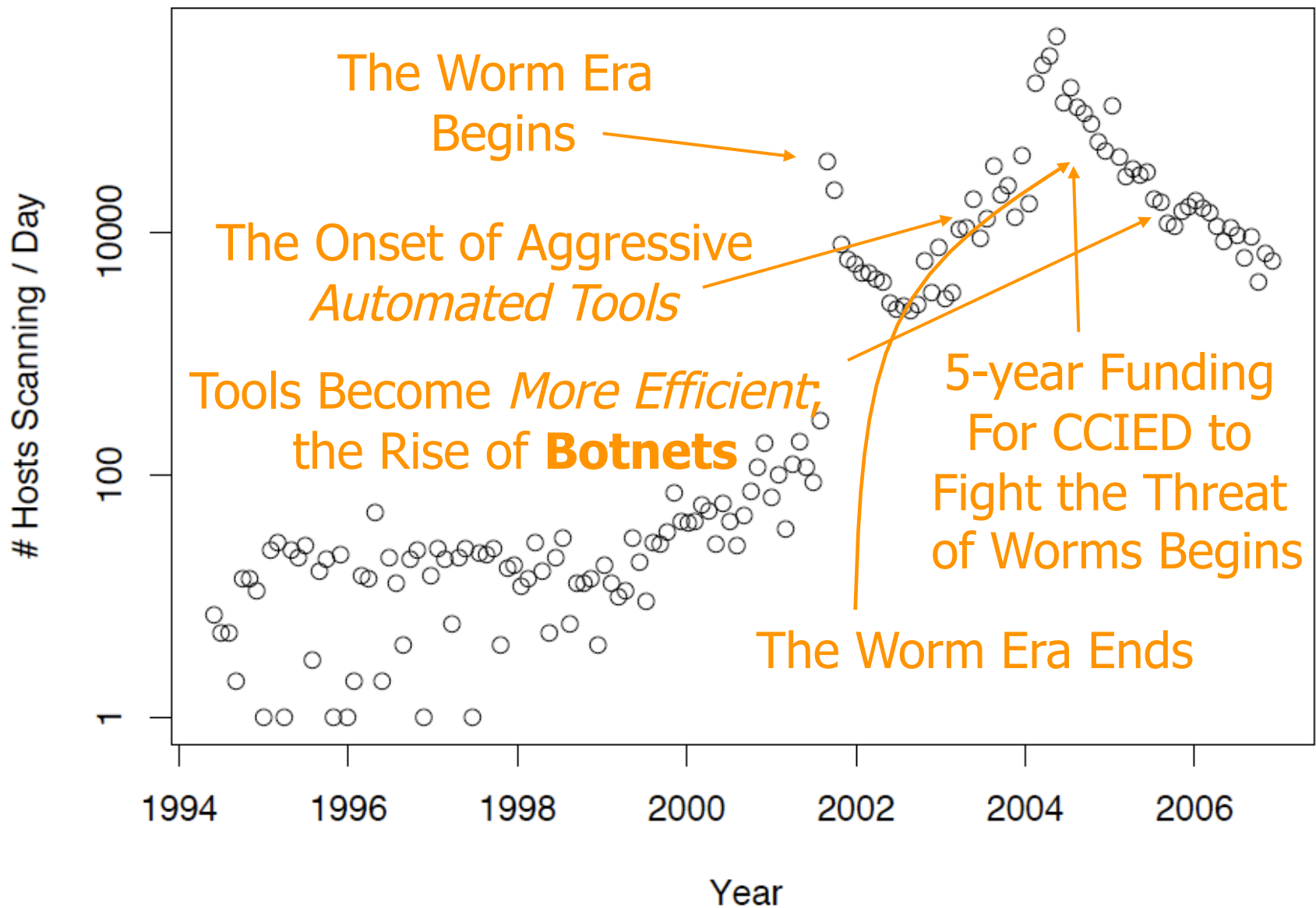


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# Scan Activity Seen At LBL



# Part II

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Selling **Viagra**<sup>®</sup>



My Documents

### ProAgent V2.0 Public Edition

#### Send Menu

- Send Passwords
- Send CD-Keys
- Send KeyLog
- Send System Information
- Send Address Book
- Send URL History
- Send Processes Log

#### Options

- Give a fake error message
- Melt server on install
- Disable AntiVirus Programs
- Clear Windows XP Restore Points
- Protection for removing Local Server

#### Server Icon

You can choose any icon for server



Choose Icon

#### Bind with File

Bind with File

You can bind server with any files you want



Select File To Bind

#### Notification

Your e-mail address which you will to receive information from ProAgent.

E-Mail:

Test

Decryptor

Remove Server

About

Buy Undetectable

Help

Create Server

ProAgent - Professional Agent Copyright © 2005 SIS-Team



Recycle Bin



ProAgent



9:56 AM

## ProAgent v2.1



- ProAgent Spy Software is one of the most powerful monitoring and surveillance applications available today.
- It is an ultimate solution for monitoring spouses, children, employees, or anyone else!
- ProAgent records all typed keystrokes, all active window texts, all visited web sites, usernames, passwords and more and sends e-mail reports to your e-mail address that you specified when creating the server, completely hidden!
- ProAgent can work in all kind of networks, it doesn't matter if the PC is behind a firewall or behind a router or in a LAN, ProAgent works in all of these conditions without any problems.

Click here to purchase **ProAgent v2.1** Special Edition...

Click here to download **ProAgent v2.1** Public Edition

## SIS - Products

Purchase Program

Customer Support Department



Commercial Programs

Freeware Programs

Custom Special Programs

New Generation Software Solutions...

## New Products

SIS-IExploiter v2.0

ProAgent v2.1



AntiDote v1.2

SIS-Downloader

Virtual Keyboard





# allBots Inc.

## Social Networking Bots

GOOD News!!! We have something more for you! Yes, we have just integrated CAPTCHA Bypasser\* in all of our bots.

### Winsock (Multi-threaded) Bots

Become an **Affiliate** and **Start Earning Now**

**Click here for 30+ MySpace Bots**

### Accounts Creator

(You Just Need To Type In The CAPTCHAs To Create Accounts)

#### Social Networks

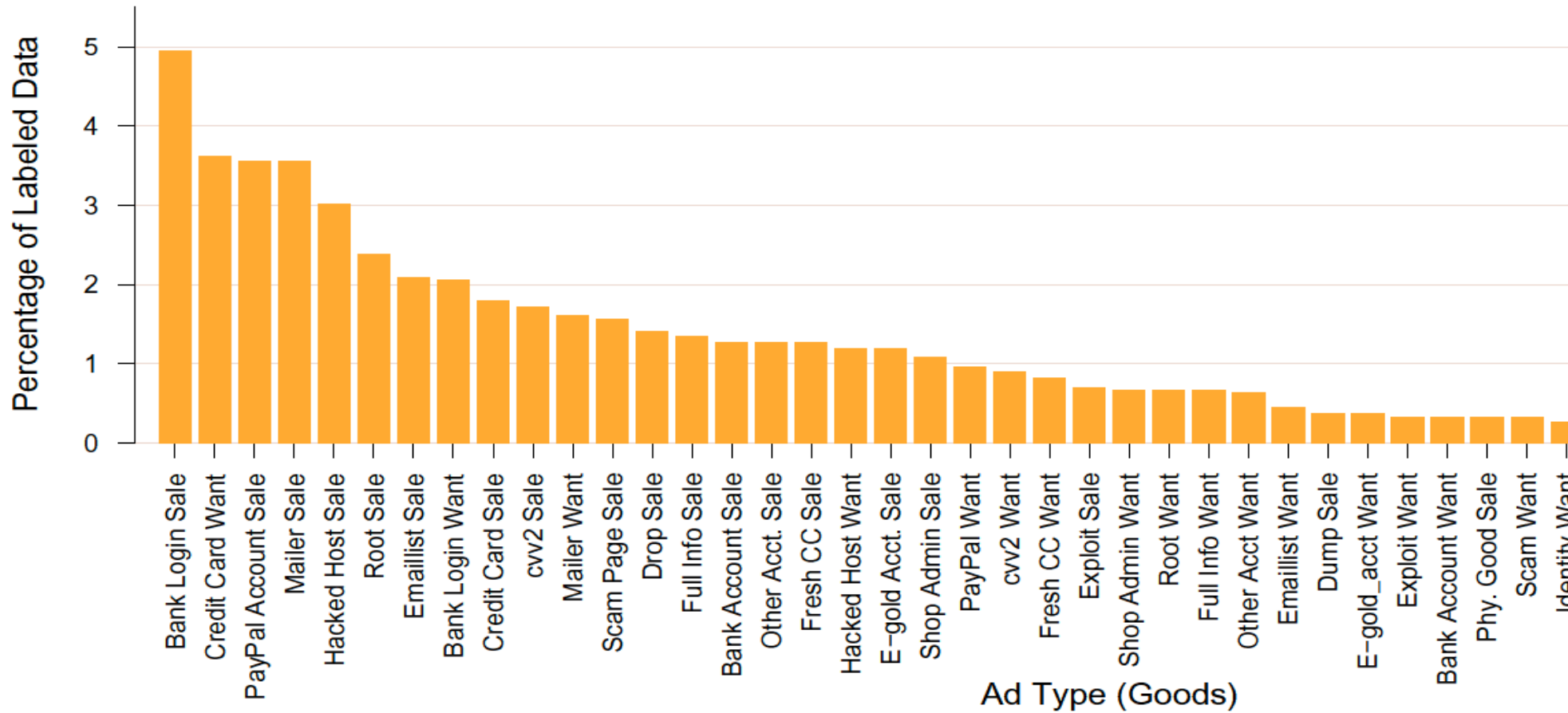
<b>MySpace</b> Accounts Creator with Picture Uploader, Profile & Layout Manager		<del>\$180.95</del>	<b>\$140.00</b>
<b>MySpace</b> Accounts Creator with Picture Uploader, Profile & Layout Manager (Winsock)		<del>\$360.95</del>	<b>\$320.00</b>
<b>YouTube</b> Accounts Creator		<del>\$120.95</del>	<b>\$95.00</b>
<b>Friendster</b> Accounts Creator		<del>\$120.95</del>	<b>\$95.00</b>
<b>Hi5</b> Accounts Creator		<del>\$120.95</del>	<b>\$95.00</b>
<b>TopWorld</b> Accounts Creator			

### Friend Adders, Message Senders, Comment Posters & Others

(All Bots Work In A Conventional Manner, They Gather Friend IDs/Names And Send Friend Requests, Messages, Comments Automatically)

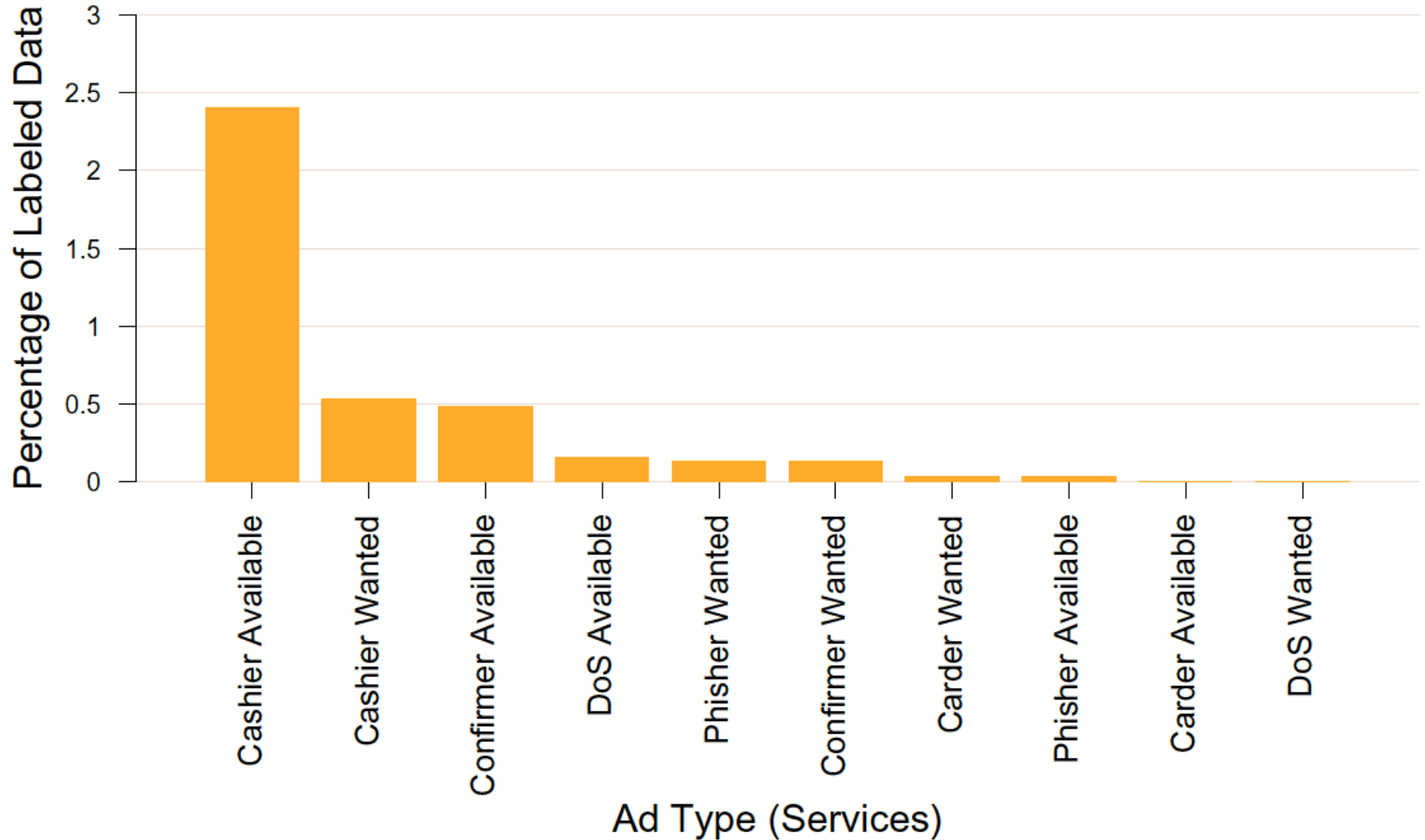
**\*\*Chaining Feature\*\*** Is Available On All Bots for All Networks Except Facebook

# Marketplace Ads for Goods





# Marketplace Ads for Services

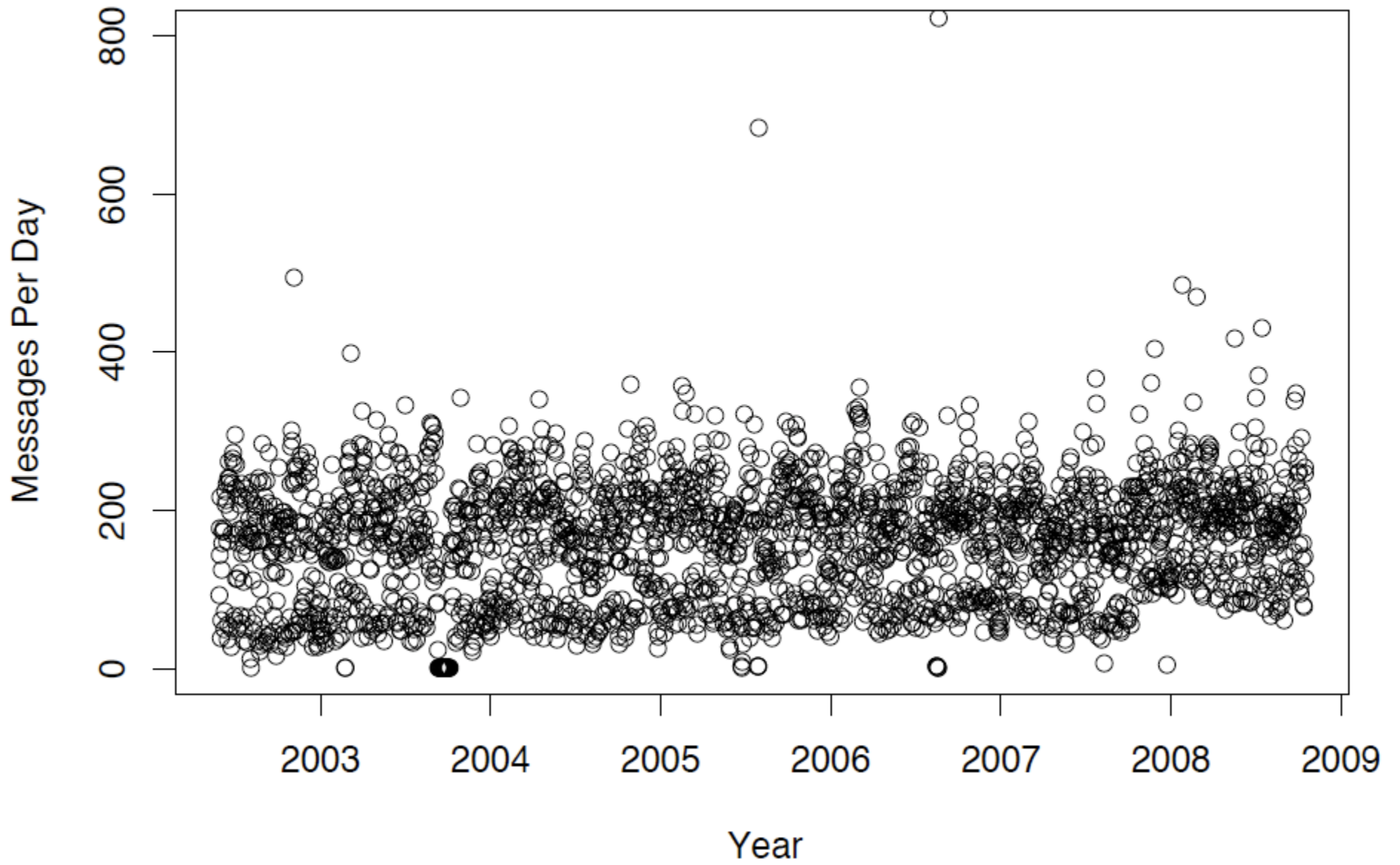




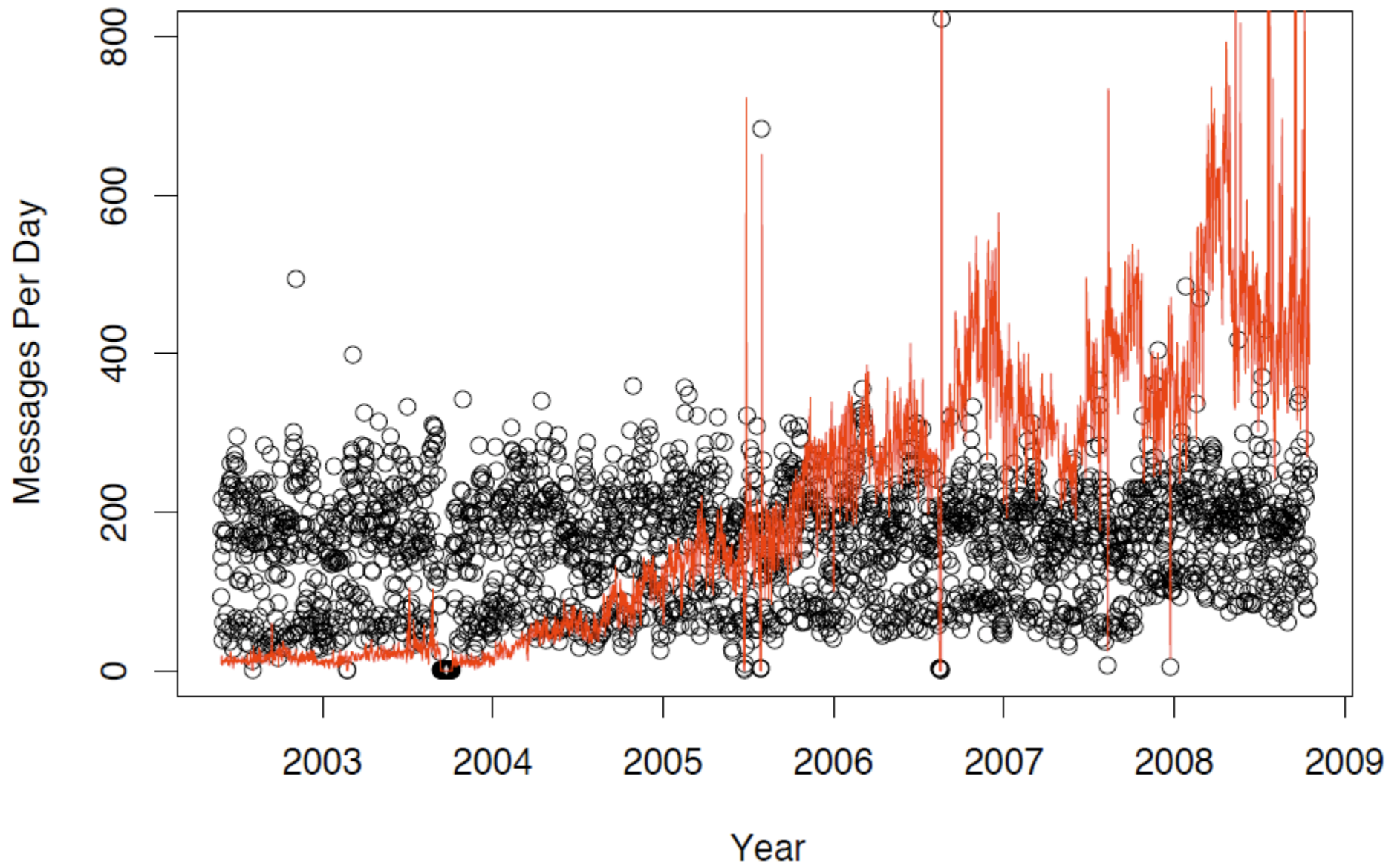
# Know Your Enemy

- A sophisticated underground economy has emerged to **profit** from Internet subversion
- Empowered by virtually endless supply of “**bots**”
  - Internet systems under complete attacker control
- Dirt-cheap access to bots fuels *monetization* via relentless torrents of **spam**

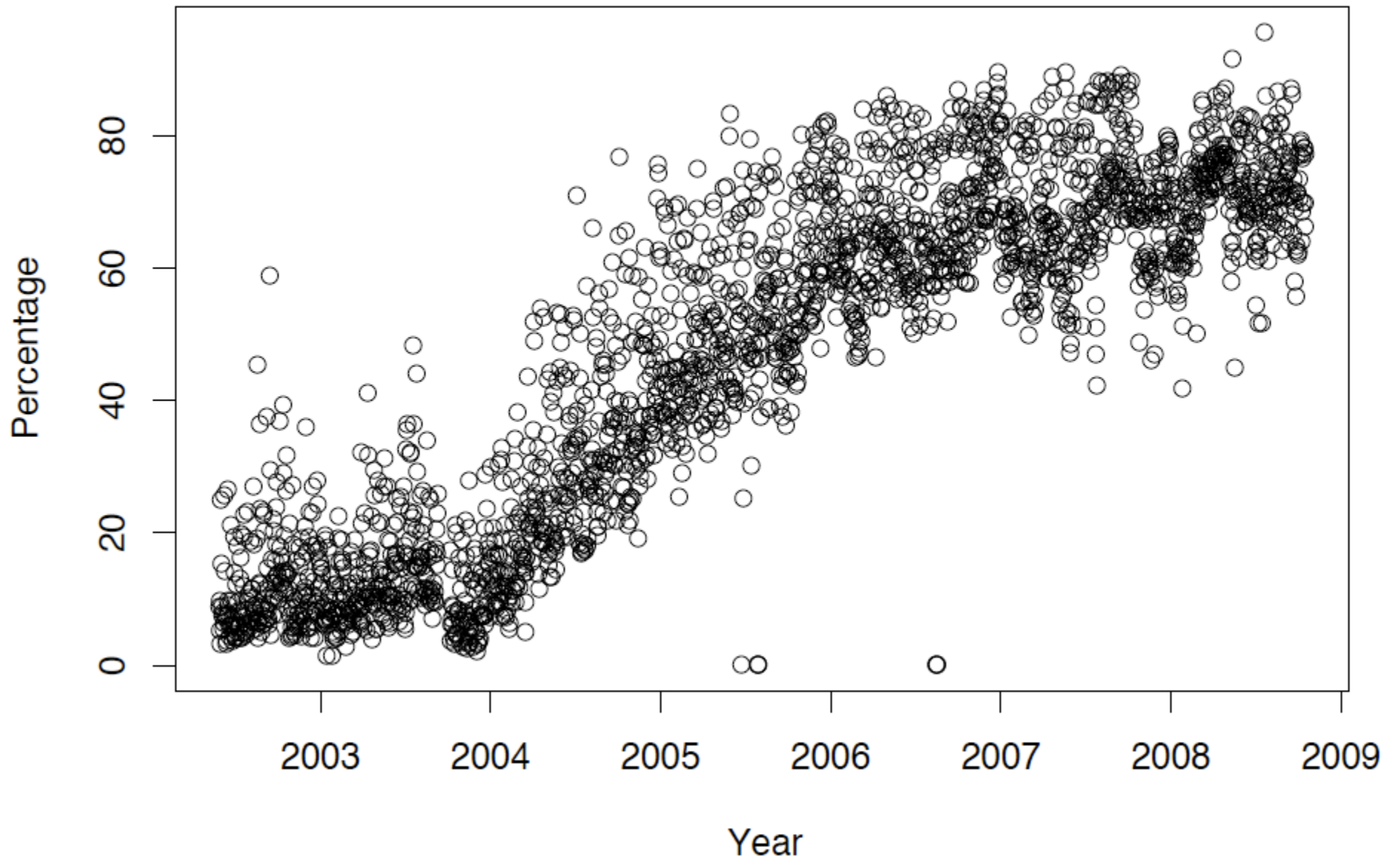
# Mark Allman's Non-Spam Mail



# Mark Allman's Non-Spam + Spam Mail



# Fraction of Mark's Mail That is Spam



# Know Your Enemy

- A sophisticated underground economy has emerged to profit from Internet subversion
- Empowered by virtually endless supply of “bots”
  - Internet systems under complete attacker control
- Dirt-cheap access to bots fuels *monetization* via relentless torrents of **spam**

- ***Just how profitable is all of this?***



# Are Bots & Spam the New Black Gold?

## Storm worm 'making millions a day'

Compromised machines sending out highly profitable spam, says IBM security strategist

Clive Akass, Personal Computer World 11 Feb 2008

The people behind the Storm worm are making millions of pounds a day by using it to generate revenue, according to IBM's principal web security strategist.

Joshua Corman, of IBM Internet Security Systems, said that in the past it had been assumed that web security attacks were essential ego driven.



- Spam finance elements:

- Retail-cost-to-send vs. Profit-per-response
- Key missing element: spams-needed-per-response, i.e., *conversion rate*

How can we measure this?





# Welcome to Storm!



Would you like to be one of our newest bots?  
Just read your postcard!

(Or even easier: just wait 5 seconds!)



# Welcome to Storm! What can we sell you?

The screenshot shows the Canadian Pharmacy website interface. At the top, there's a navigation bar with links for Home, Bestsellers, All products, FAQ, and Contact us. A currency selector shows \$, €, and £, along with a 'Pharma Bonus' icon. A shopping cart icon indicates 'Your cart: \$0.00 (0 items)' with a 'Proceed to Checkout' button.

The main banner features the Canadian Pharmacy logo and the tagline '#1 Internet Online Drugstore' next to a photo of a male and female doctor. Below this is a 'Products list' section with three featured items:

- Viagra + Cialis:** 10 x Viagra 100 mg and 10 x Cialis 20 mg. Price: 69<sup>99</sup>\$.
- Growth Pack:** 1 bottle x 60caps Growth Pills and 1 tube x 2oz Growth Oil. Price: 179<sup>95</sup>\$.
- Viagra:** 120 pills 100 mg and +4 Free pills. Price: 225<sup>61</sup>\$.

Each product has an 'ORDER NOW' button. To the left of the products is a sidebar with a 'VIAGRA' promotion: 'For Order more than \$300: 12 VIAGRA PILLS FREE. For other Orders: 4 VIAGRA PILLS'. Below this is a 'Bestsellers' section with categories: Male Enhancement, Men's Health, SALES - 20% OFF, Female Enhancement, Weight Loss, Gums New!, Body-Building, and Hypnotherapy.

At the bottom, there's a search bar with 'Search by name: A B C D E F G H I J K L M N O P Q R S T U V W X Y Z 5' and a search input field. Below the search bar is a 'Today's Bestsellers' section with three items:

- Viagra:** Our price \$1.21.
- Cialis:** Our price \$2.18.
- Viagra Professional:** Our price \$3.73.

Each item in the 'Today's Bestsellers' section has a 'More info' link and an 'Add to cart' button.

These folks seem trustworthy ...



... how about these?





# Botnet Infiltration

- Thanks to *E-Card* spam, we can easily acquire Storm bot binaries ...
  - ... and run them within the controlled GQ environment
- Storm instructs some of its bots to serve as **Command-and-Control** (C&C) proxies
  - Relay commands from botmaster to “workers”, send back results
- With a lot of elbow grease, we reverse-engineered the C&C protocol ...
- ... so we can record all spam sent through us ...
- ... and in fact **rewrite** spam directives so that E-Card / Pharma URLs come to **our** (*defanged*) web sites

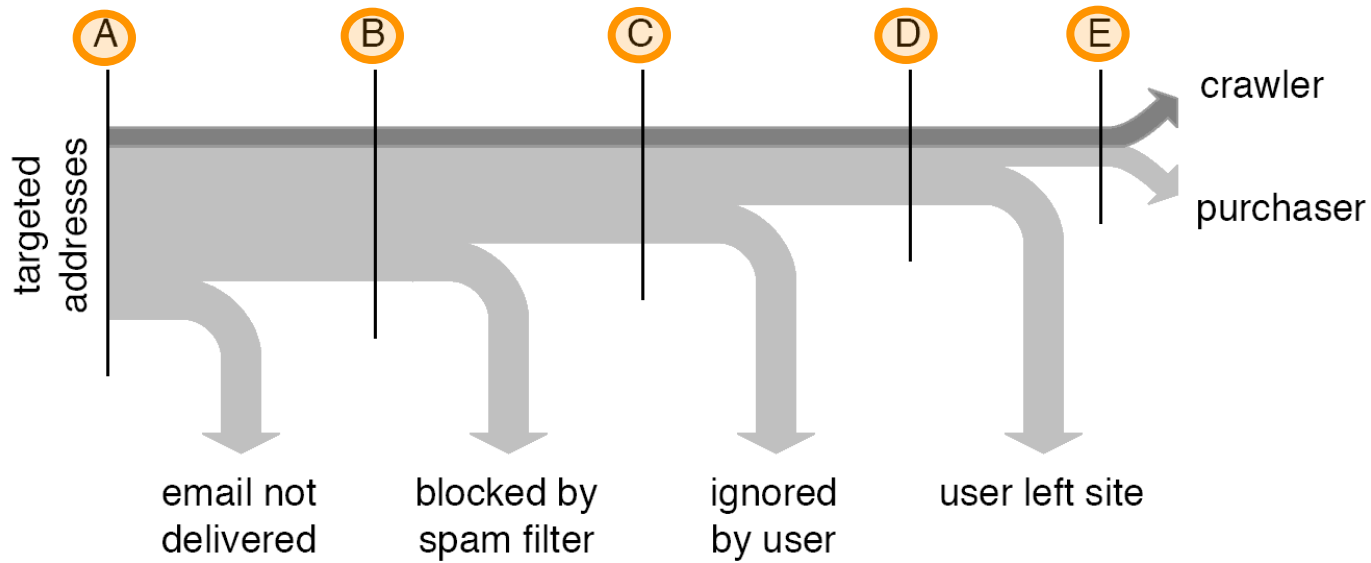




# Campaign volumes - Spring 2008

CAMPAIGN	DATES	WORKERS	E-MAILS
Pharmacy	Mar 21 – Apr 15	31,348	347,590,389
Postcard	Mar 9 – Mar 15	17,639	83,665,479
April Fool	Mar 31 – Apr 2	3,678	38,651,124
		<b>Total</b>	469,906,992

# Conversion rates



STAGE

PHARMACY

POSTCARD

APRIL FOOL



# Storm Revenue

- 28 purchases in 26 days, average “sale” ~\$100
  - Total: \$2,731.88, \$140/day
- **But:** we interposed on only ~1.5% of workers:
  - \$9,500/day (8,500 new bots per day)
  - \$3.5M/year
    - Though if selling Viagra via *Glavmed affiliation*, cut is **40%**
- Storm: service provider or integrated operation?
  - Retail price of spam ~\$80 per million
    - Pharmacy spam would have cost 10x the profit!
  - Strongly suggests Storm operates as an integrated operation rather than a reseller



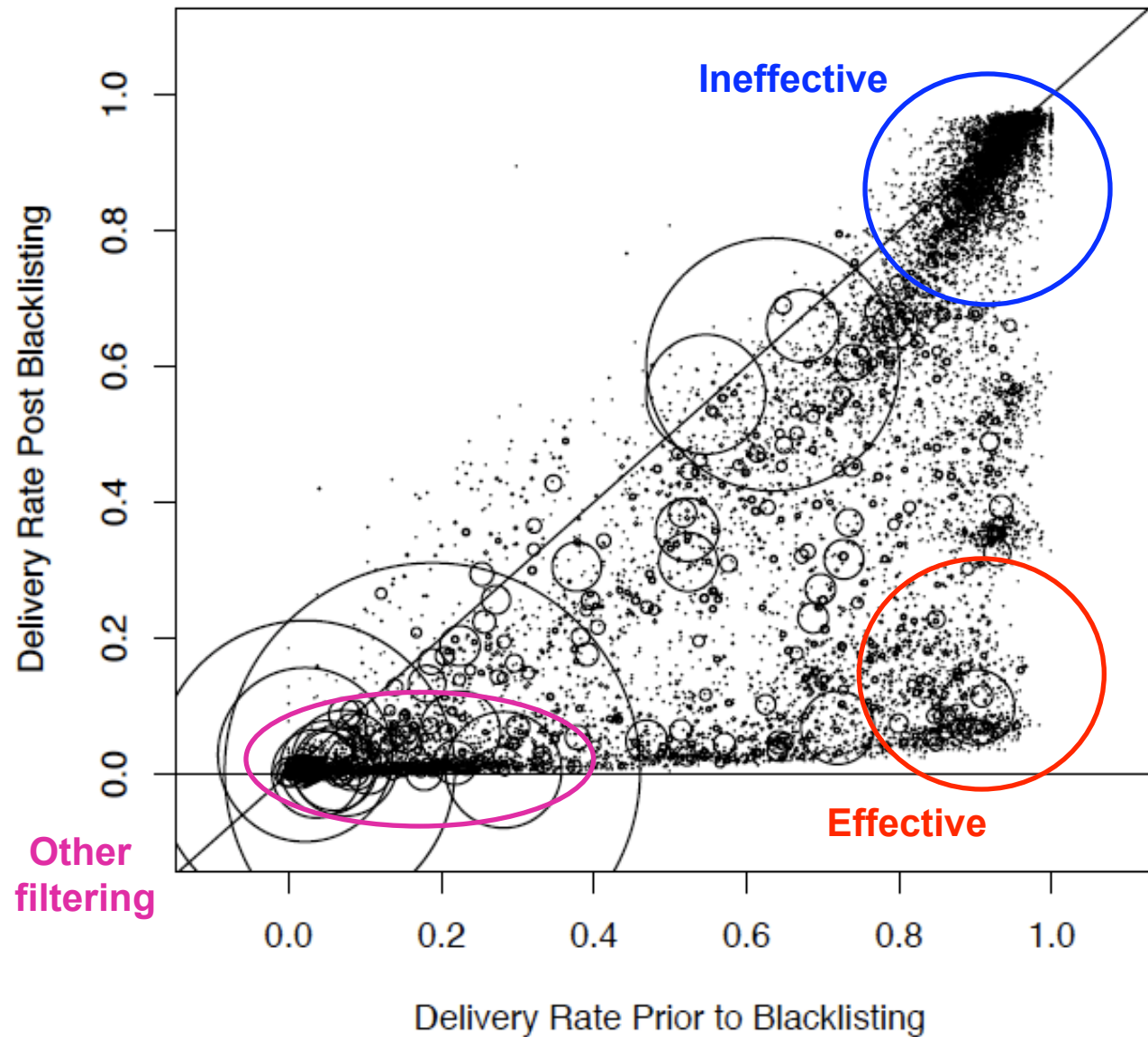


# Summary

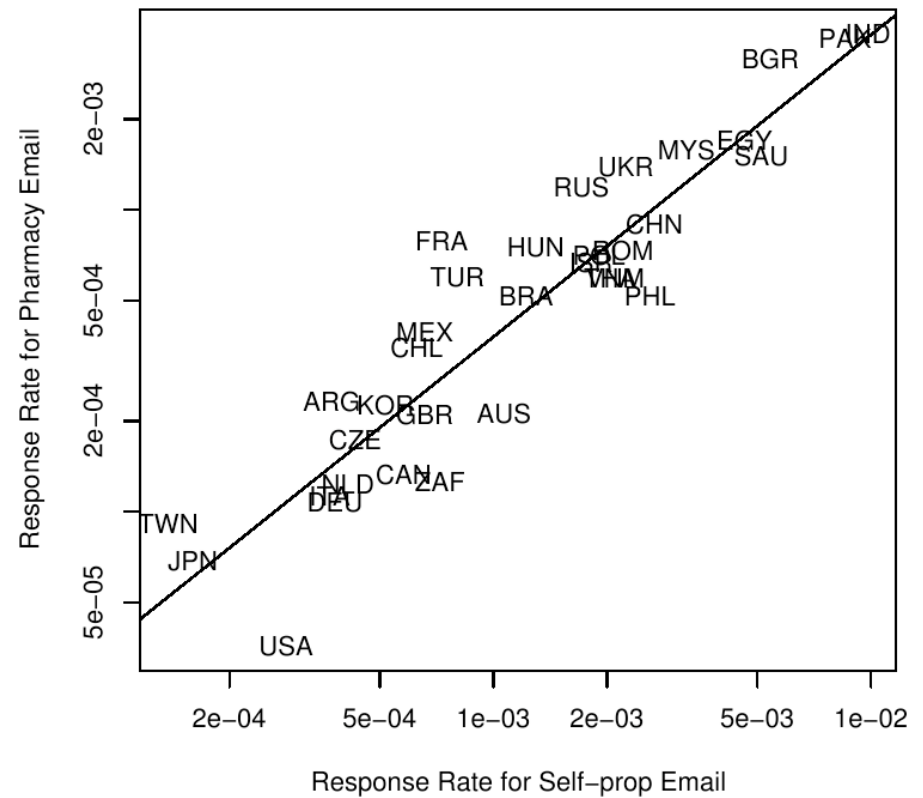
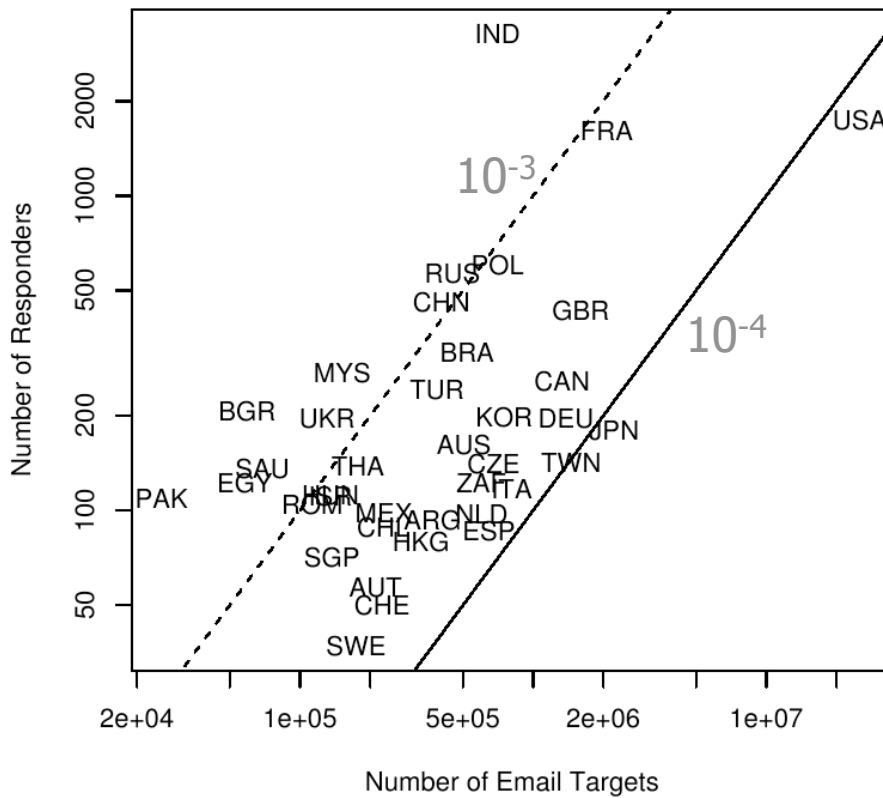
- Network security research has seen enormous change over ICSI's lifetime
- From:
  - Not a field ...
  - ... to fending off ardent amateurs
  - ... to global worm epidemics
  - ... to botnets employed for spam campaigns that fuel an emergent **underground economy**
- The first of these was pretty tenable (and fun!)
- The second was daunting but the field made some surprising advances
  - Though **cyberwarfare** remains a huge latent threat
- The third is even more daunting ...
  - ... deeply worrisome because it's fueled by criminals out to make **money** - **hastening the pace of adversary innovation**



# Effects of Blacklisting on Delivery Rates



# Conversion Rates For Different Countries



# Time-to-click distribution

